

CS-5630 / CS-6630

Visualization for Data Science

Storytelling

Alexander Lex
alex@sci.utah.edu



WEALTH INEQUALITY IN AMERICA

54 TRILLION DOLLARS



0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Storytelling

Good stories do more than provide facts and data

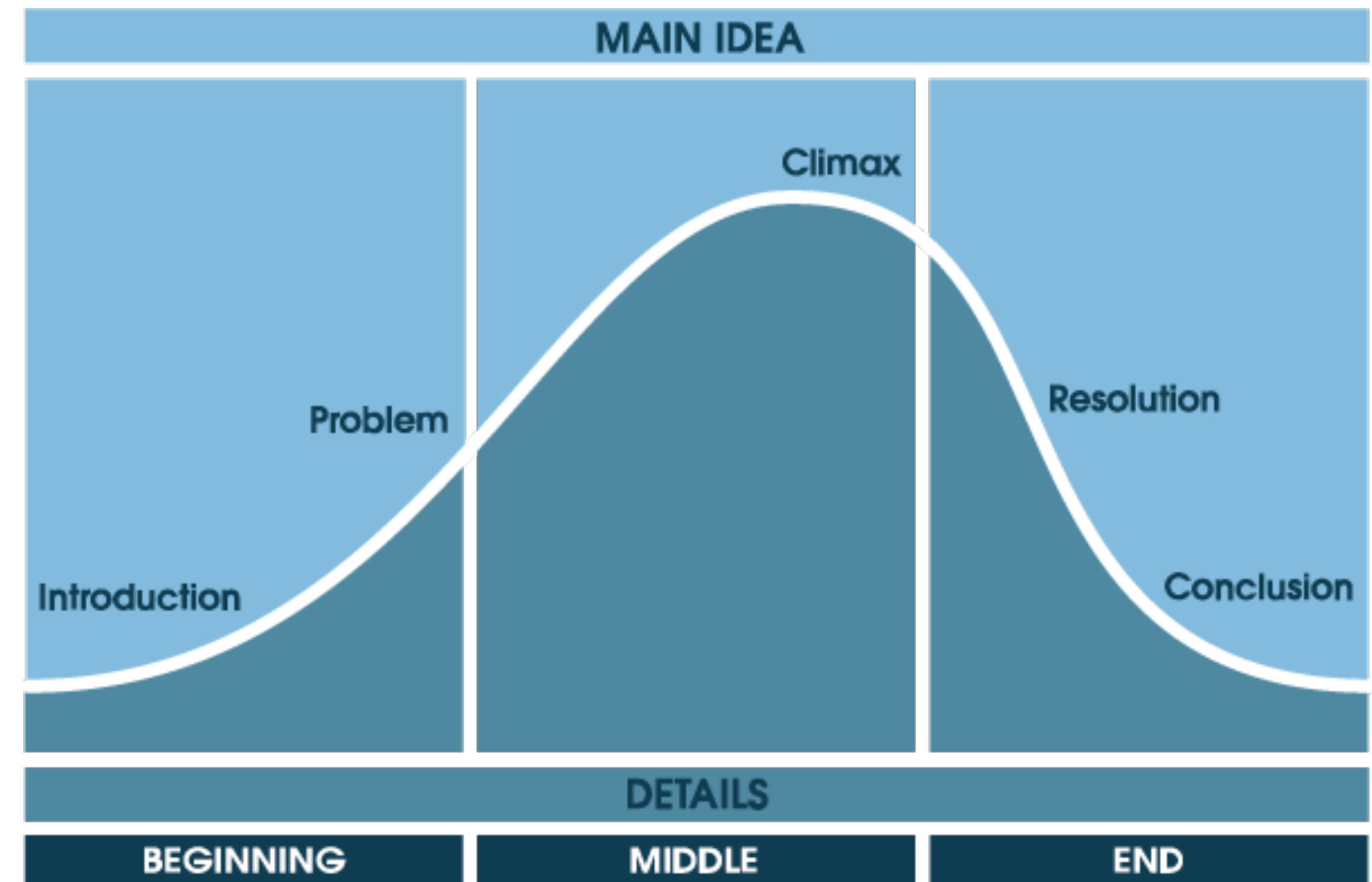
they situate and give context

they engage

they educate

Who / What / Where / When

Why / How



Storytelling with Data / VIS

Underscore your arguments with Data/Facts

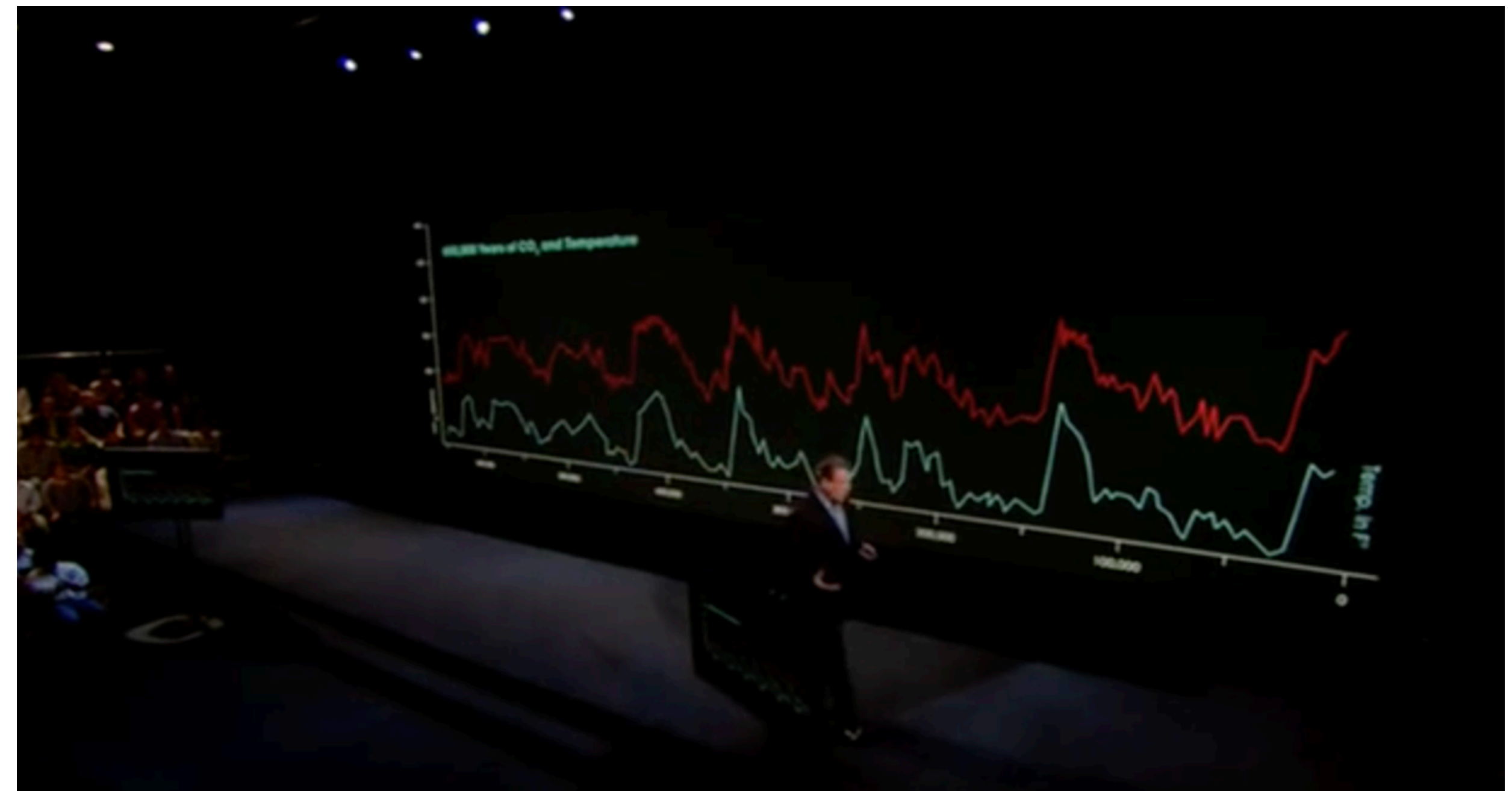
Leverage the power of Visualization

Show Trends

Show Correlations

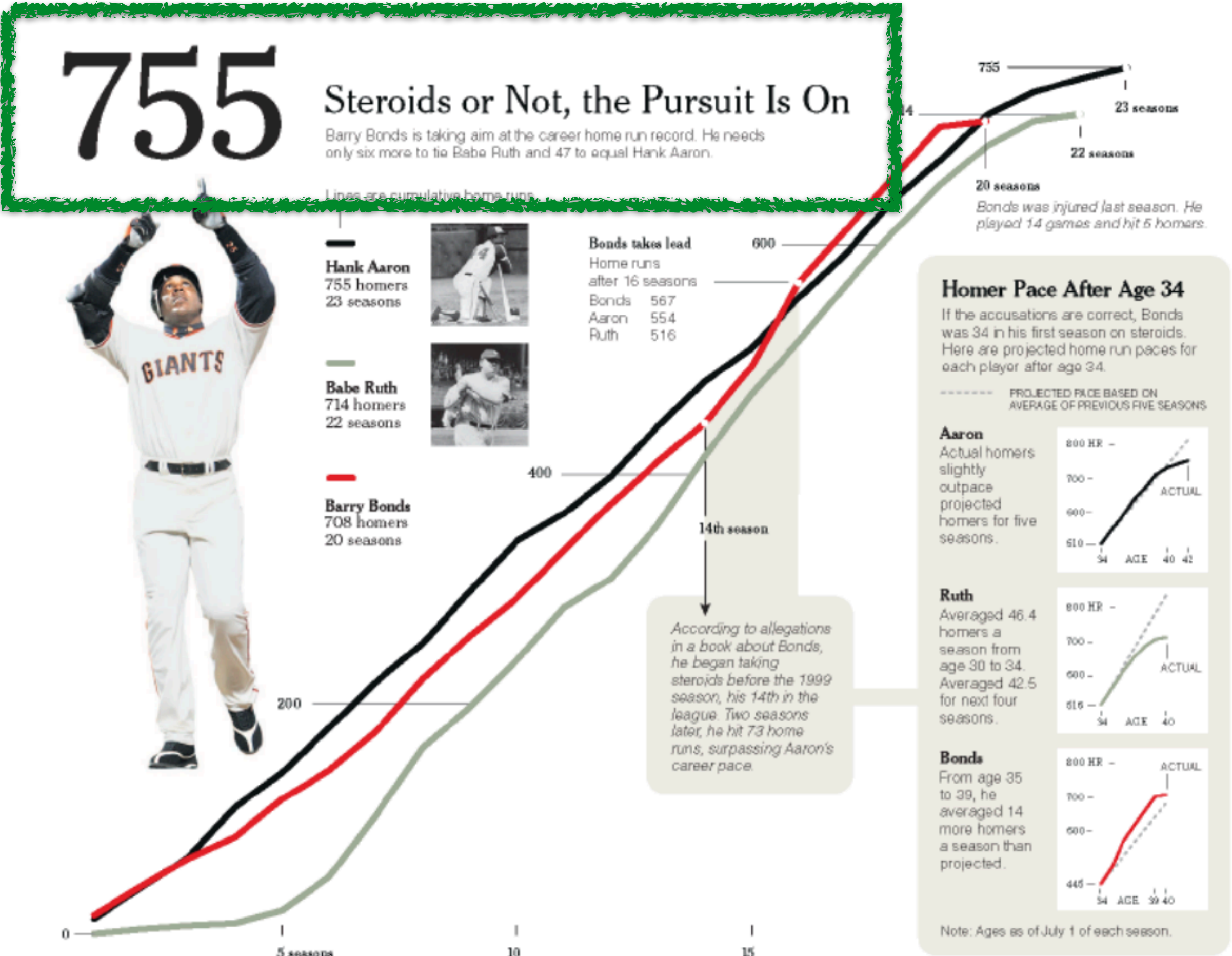
Show Outliers

Convey Magnitudes

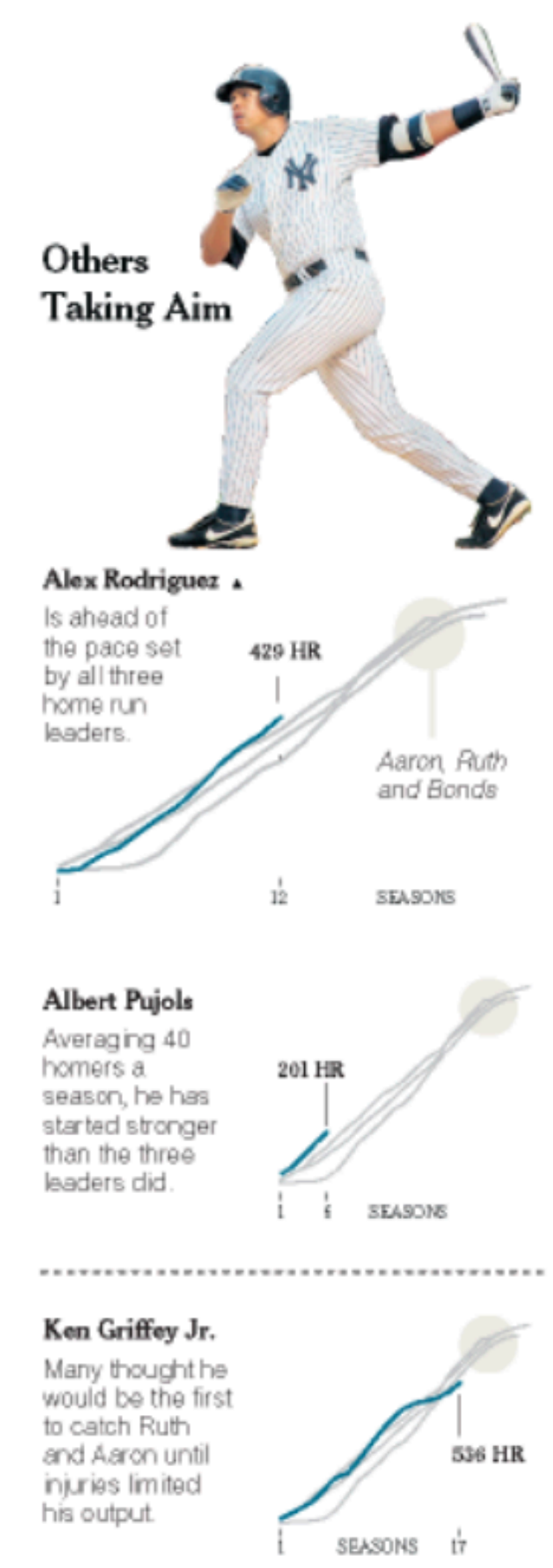
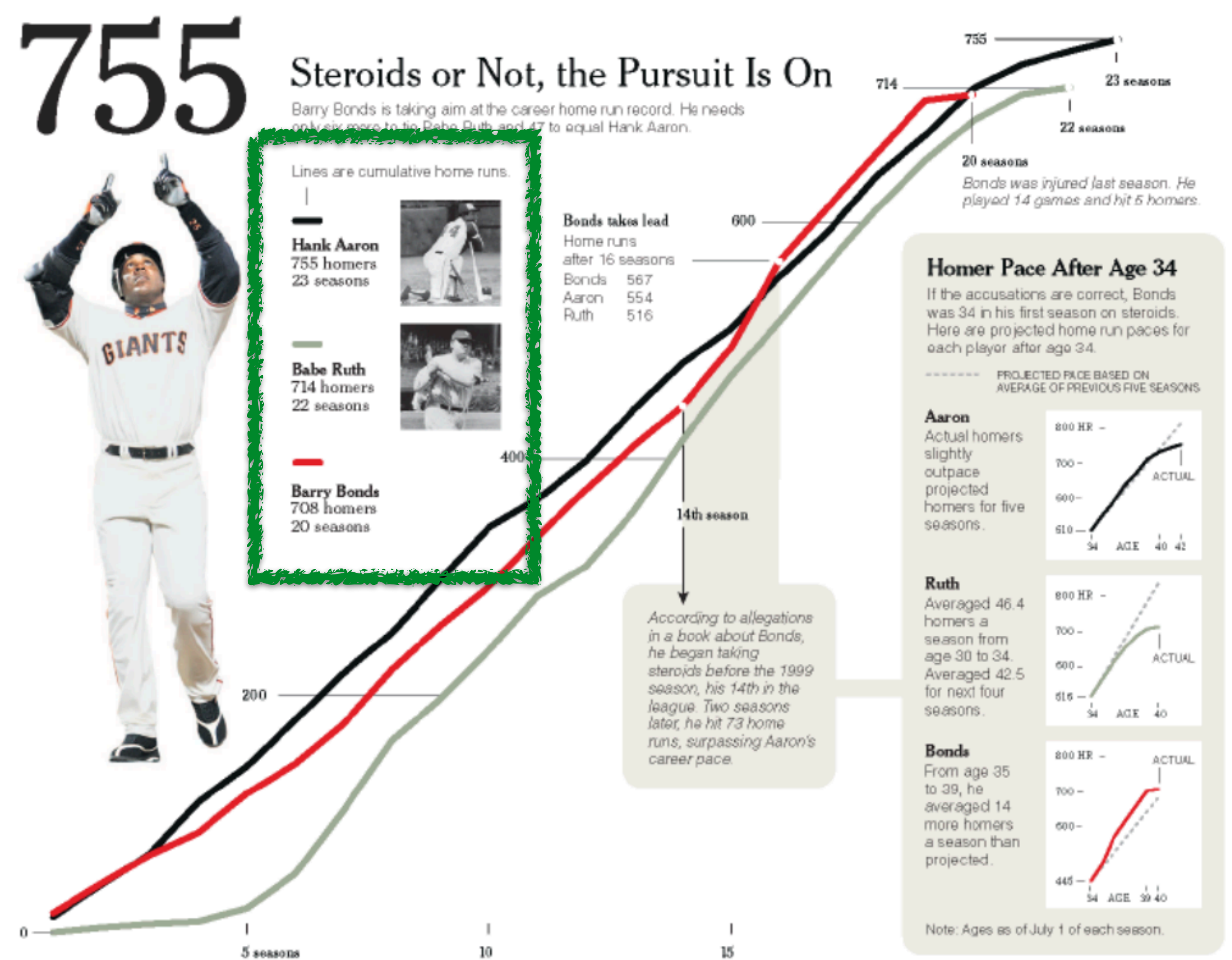


Components of a Data Story

Introduction

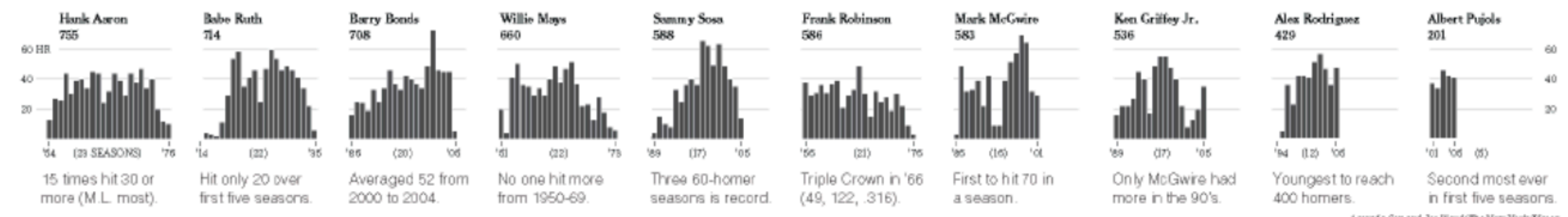


Context / Legend

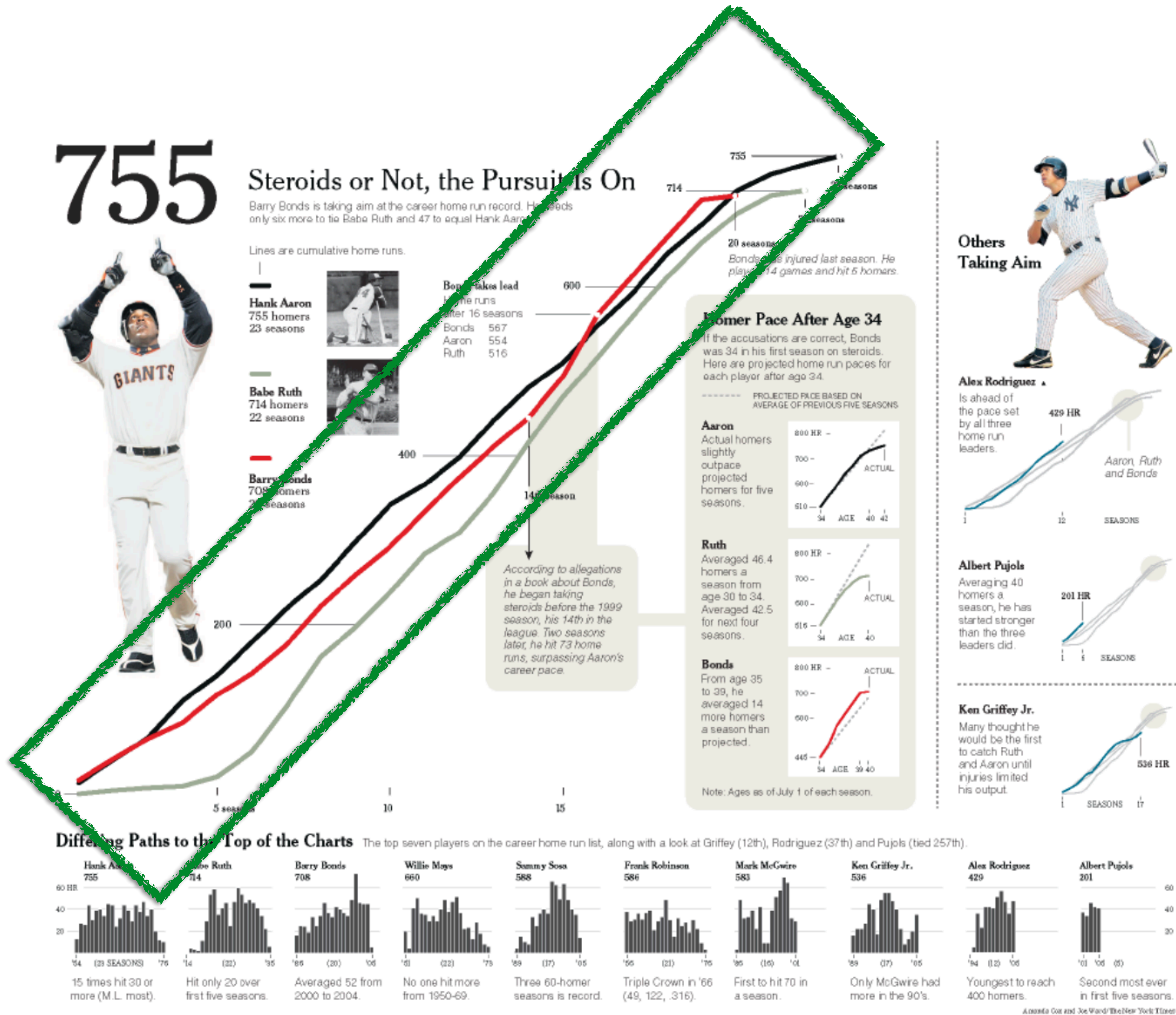


Differing Paths to the Top of the Charts

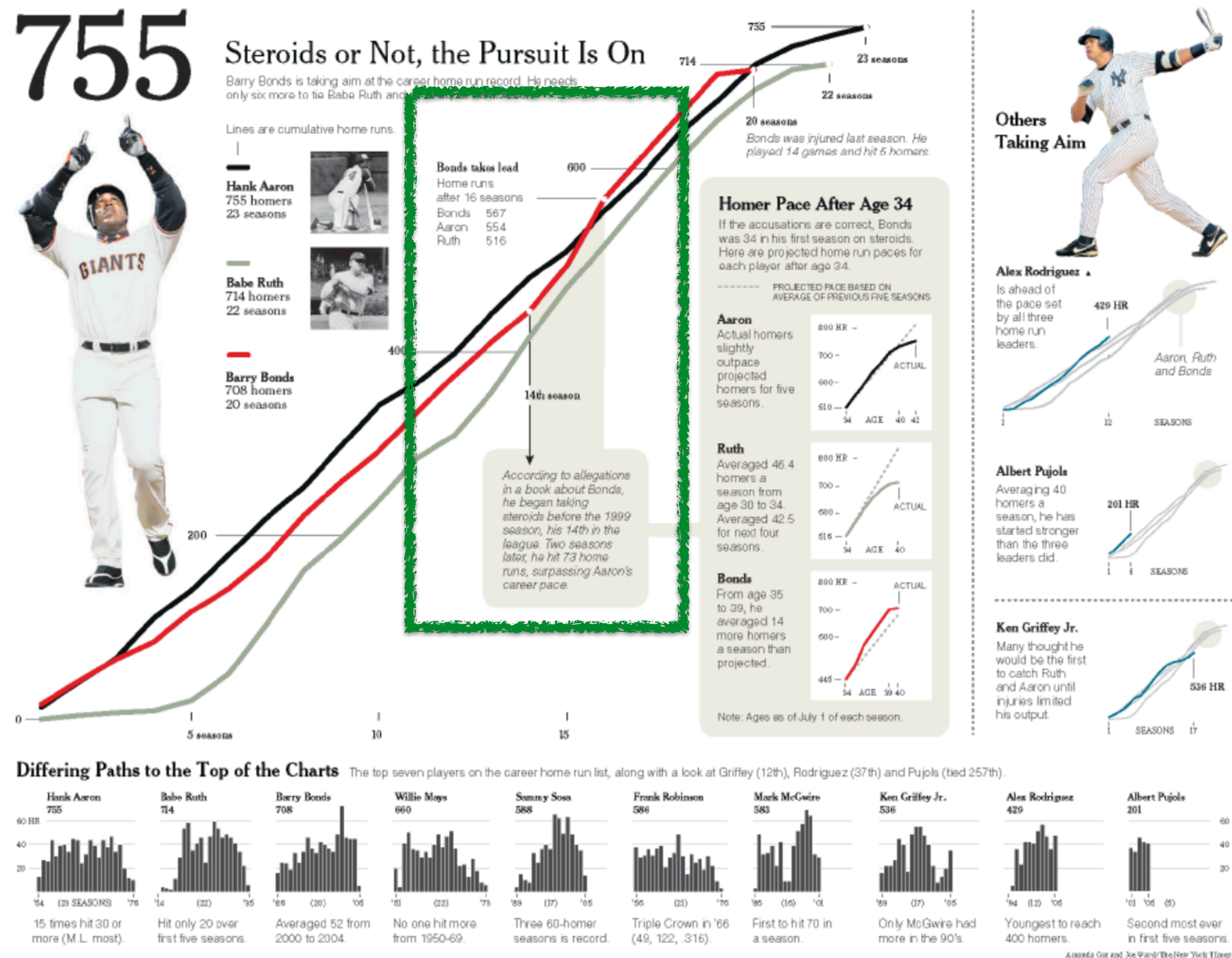
The top seven players on the career home run list, along with a look at Griffey (12th), Rodriguez (37th) and Pujols (tied 257th).



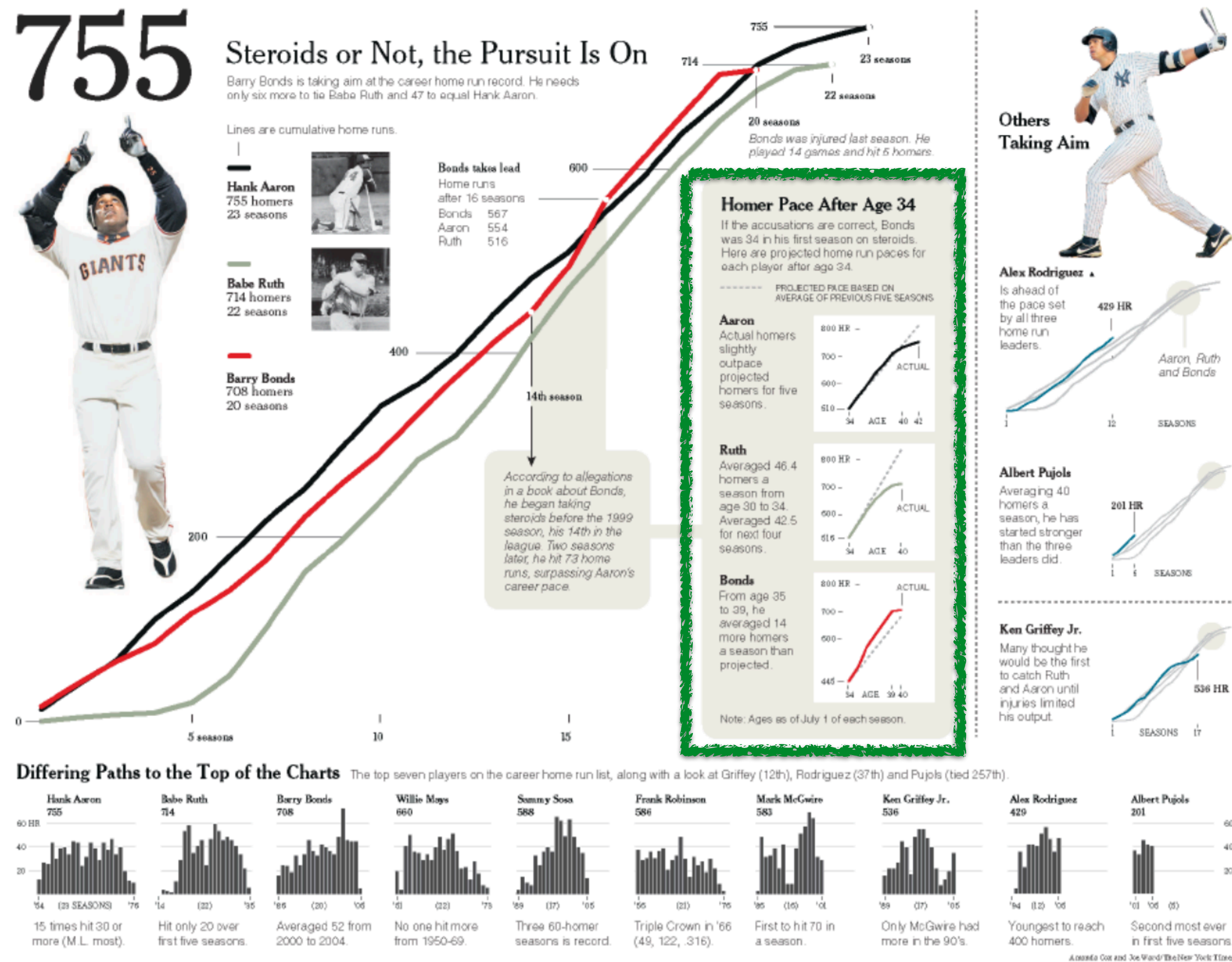
Main Story



Annotation of key point: a change in trends

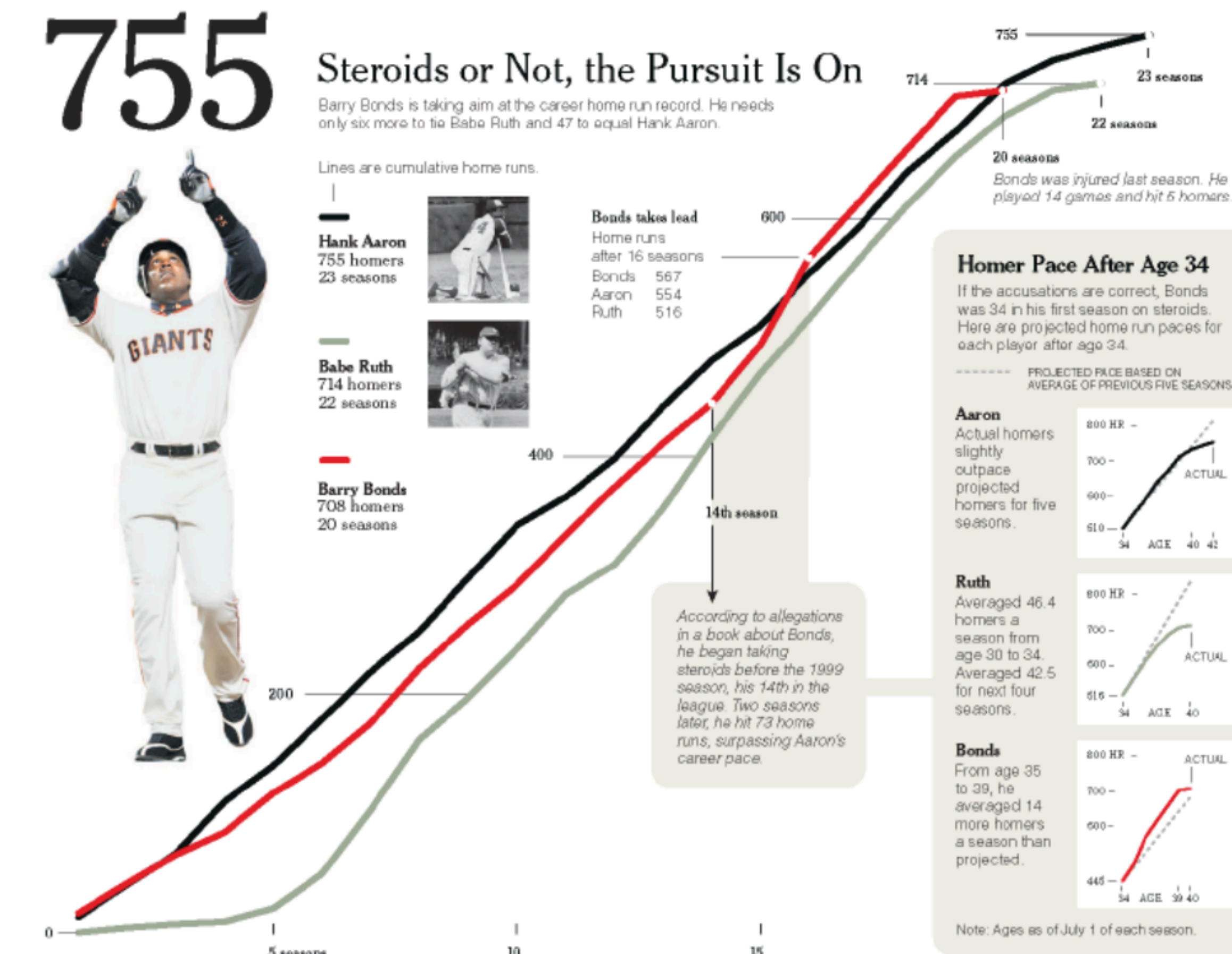


Context, using **matching** on content (color, trend)

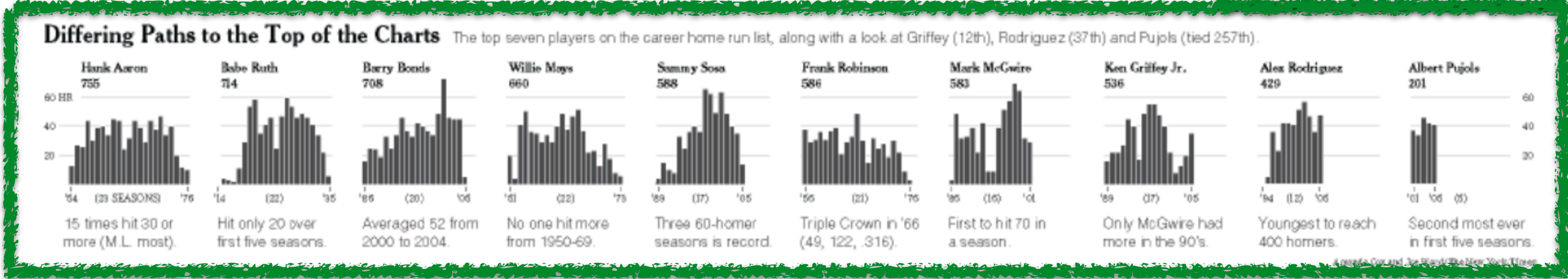


Multi-Messaging – In-Depth Information

Other Players

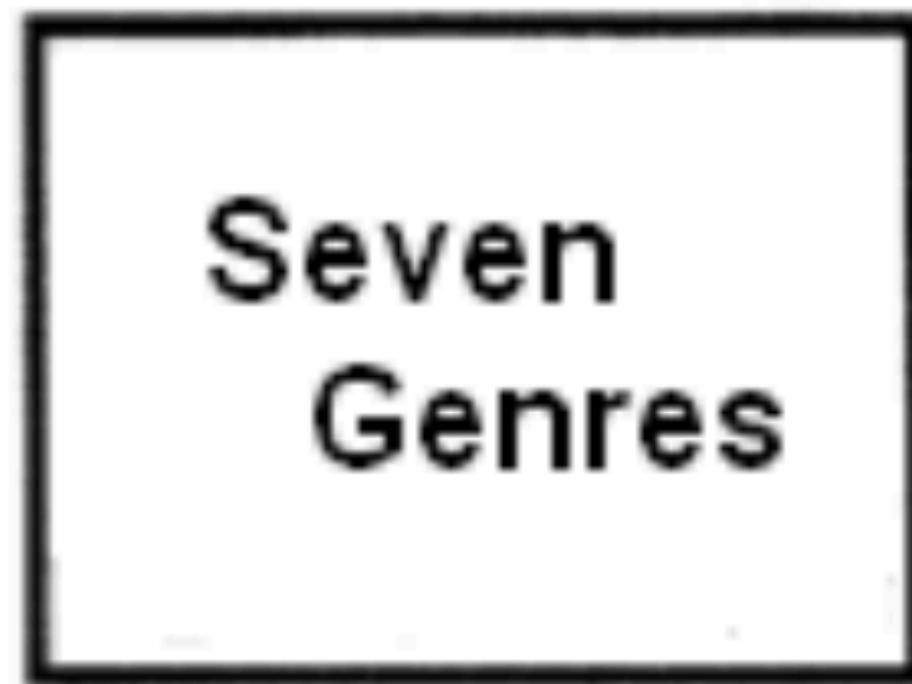


Different Paths Why a Bar Chart?

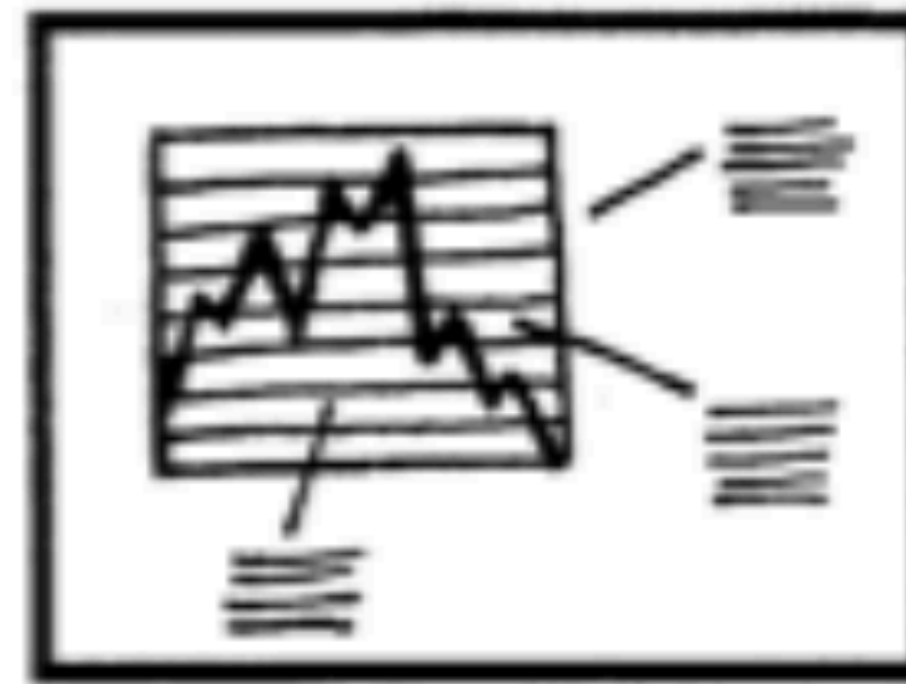


Types of Data Stories

Genres



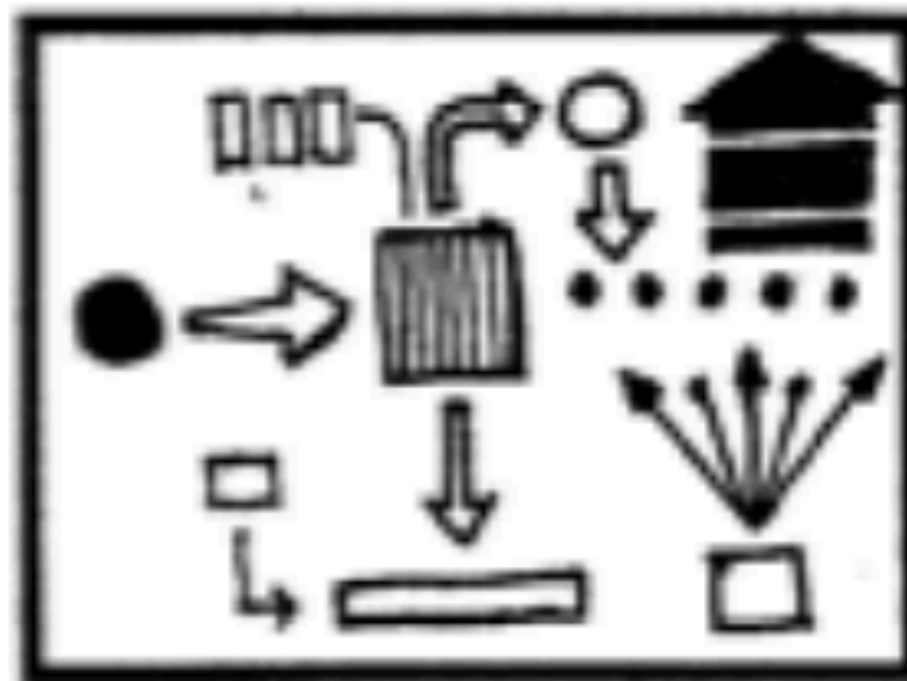
Magazine Style



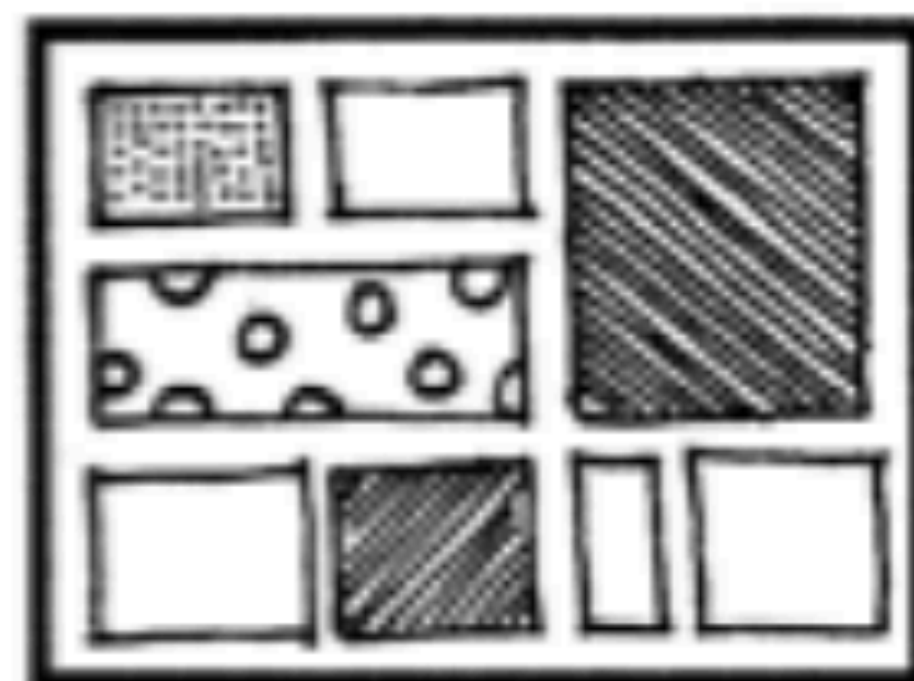
Annotated Chart



Partitioned Poster



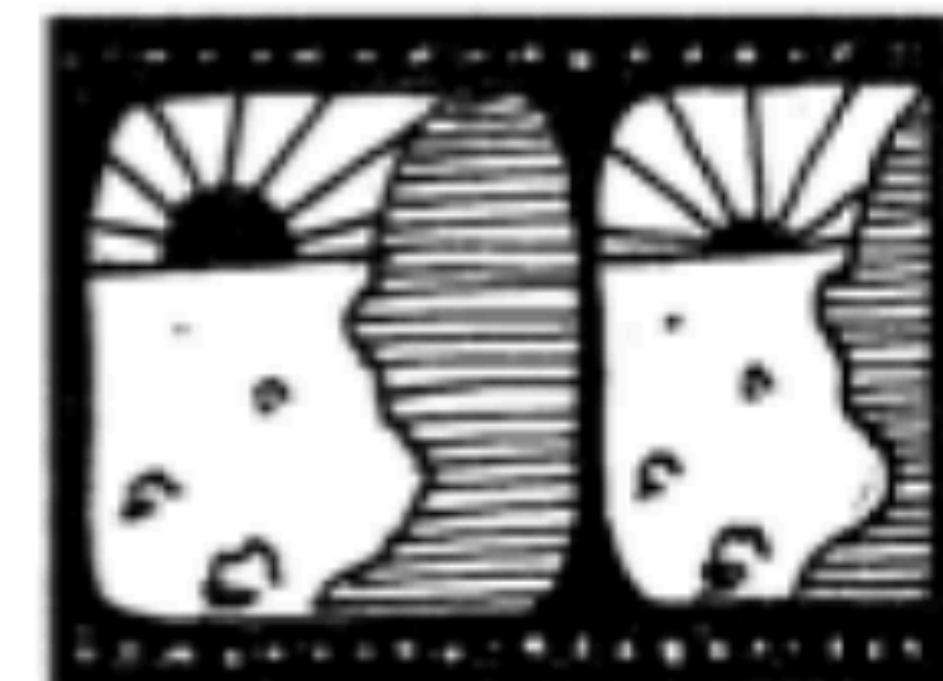
Flow Chart



Comic Strip



Slide Show



Film/Video/Animation

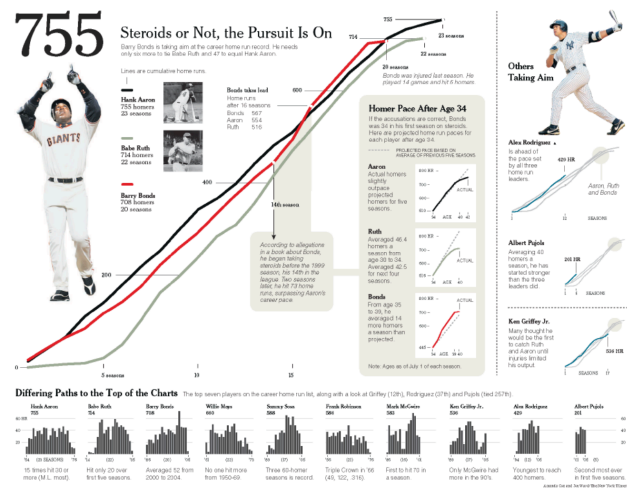
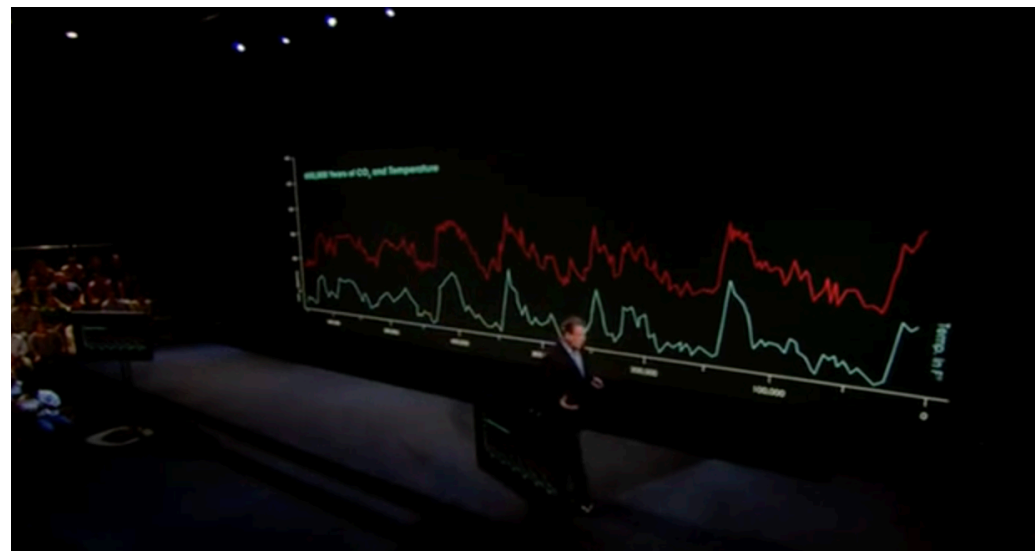
Author or Reader Driven

Author Driven

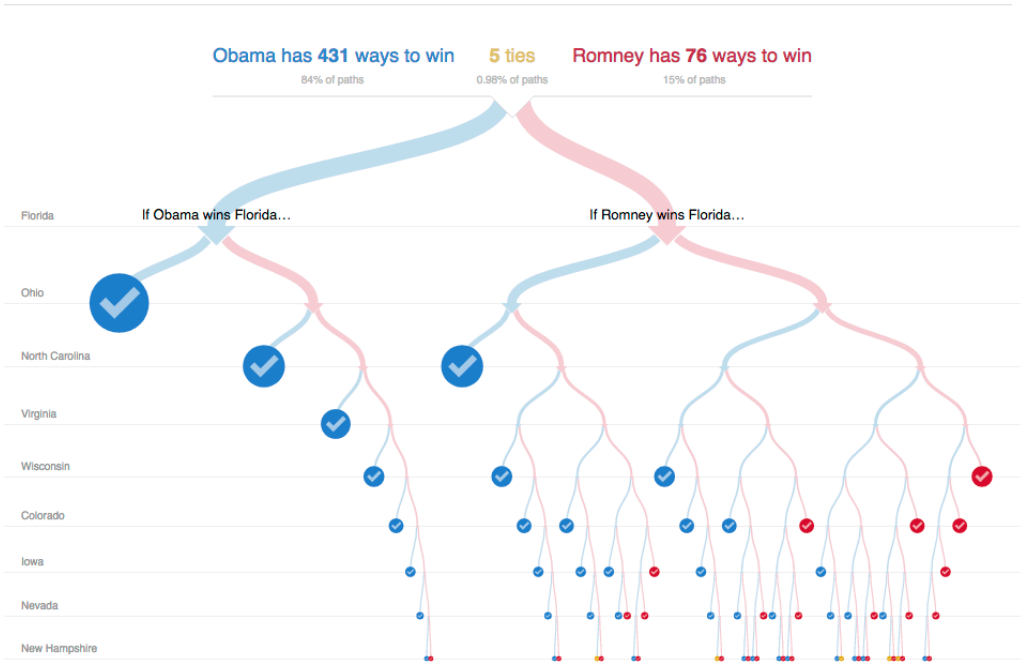
Reader Driven



Linear Ordering
Heavy Messaging
No Interactivity



No Ordering
No Messaging
Free Interactivity



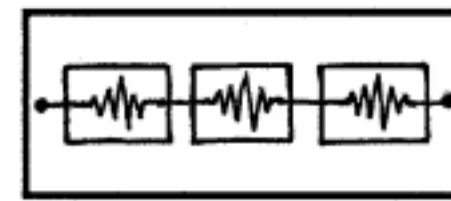
Author or Reader Driven

Martini Glass Structure



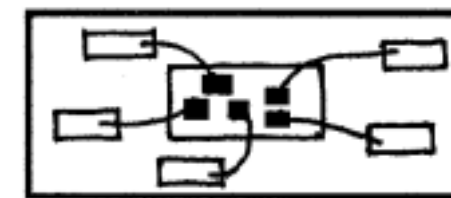
start with author driven, open up for exploration

Interactive Slideshow

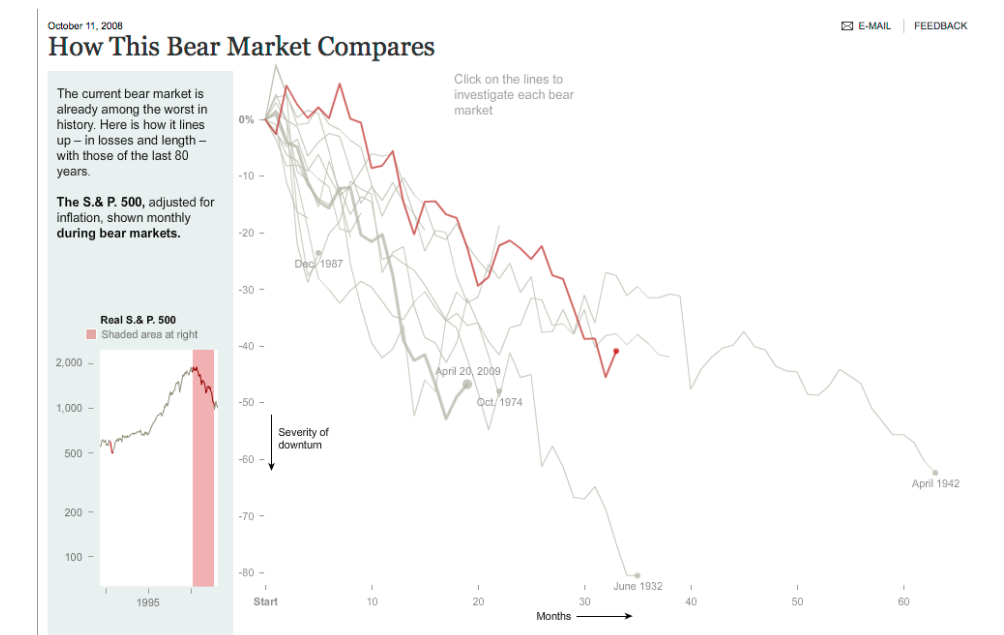
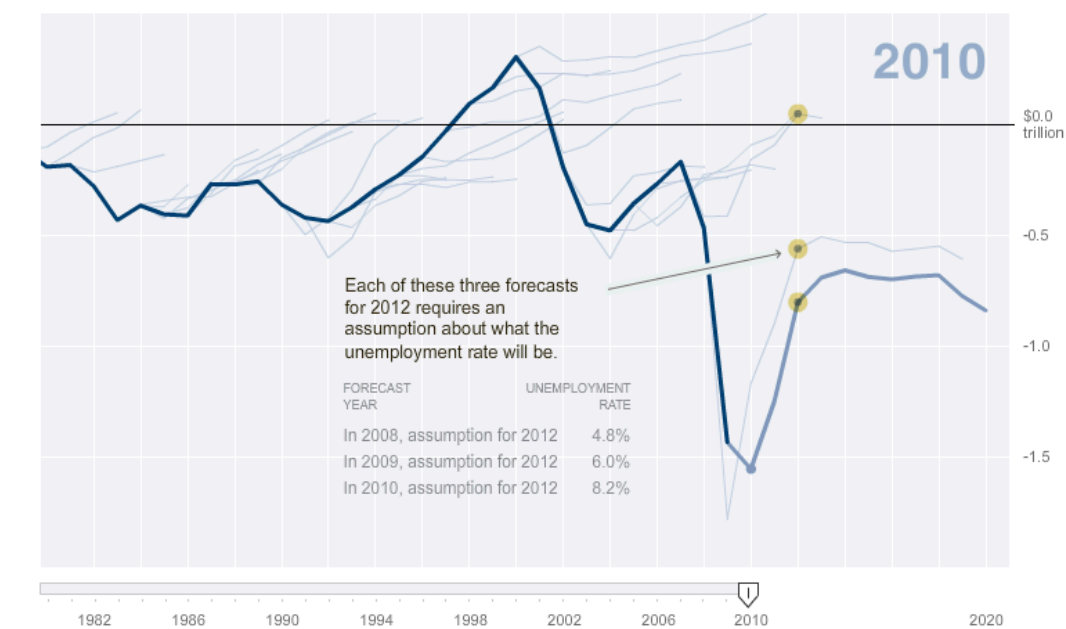
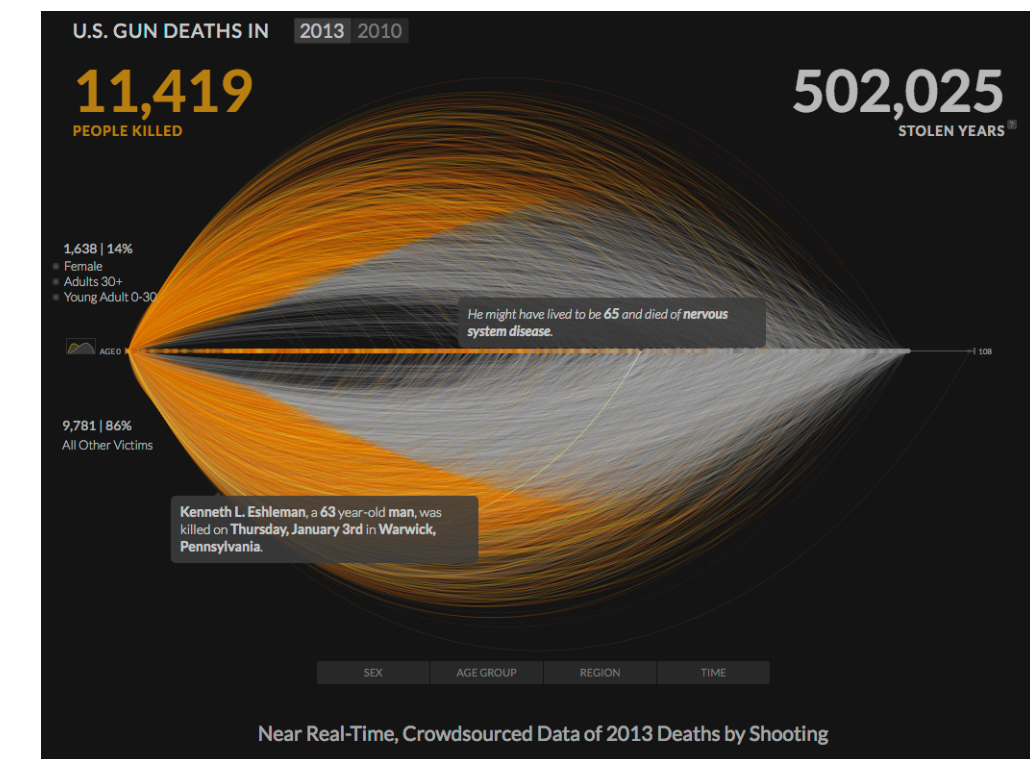


Split into multiple scenes, allow interaction mid-way

Drill-Down Story



Let reader decide which path to follow, all paths are annotated!



Strategies for Storytelling

Layout Principles

Descriptive titles

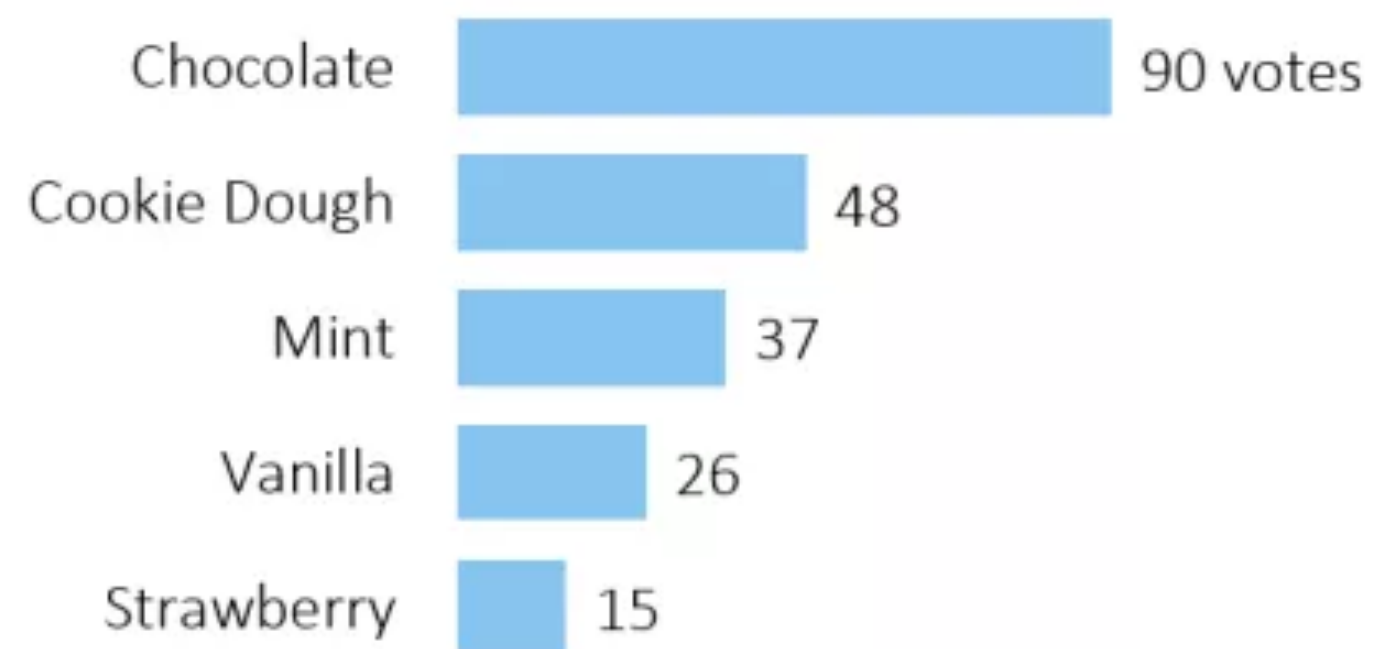
Descriptive subtitles

Annotations

Saturation

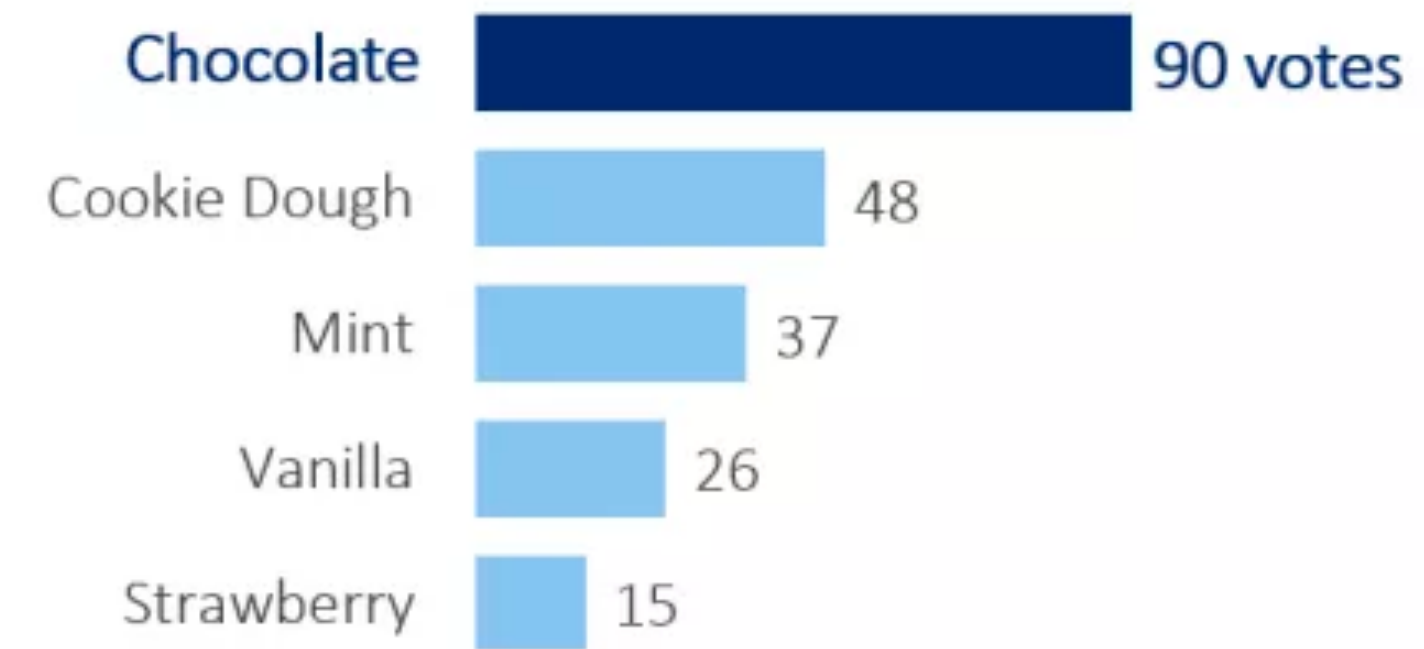
Descriptive title and **saturation** to show how chocolate is the preferred ice cream flavor

Ice cream flavor preferences based on 2014 survey of elementary school students (n=216)



or

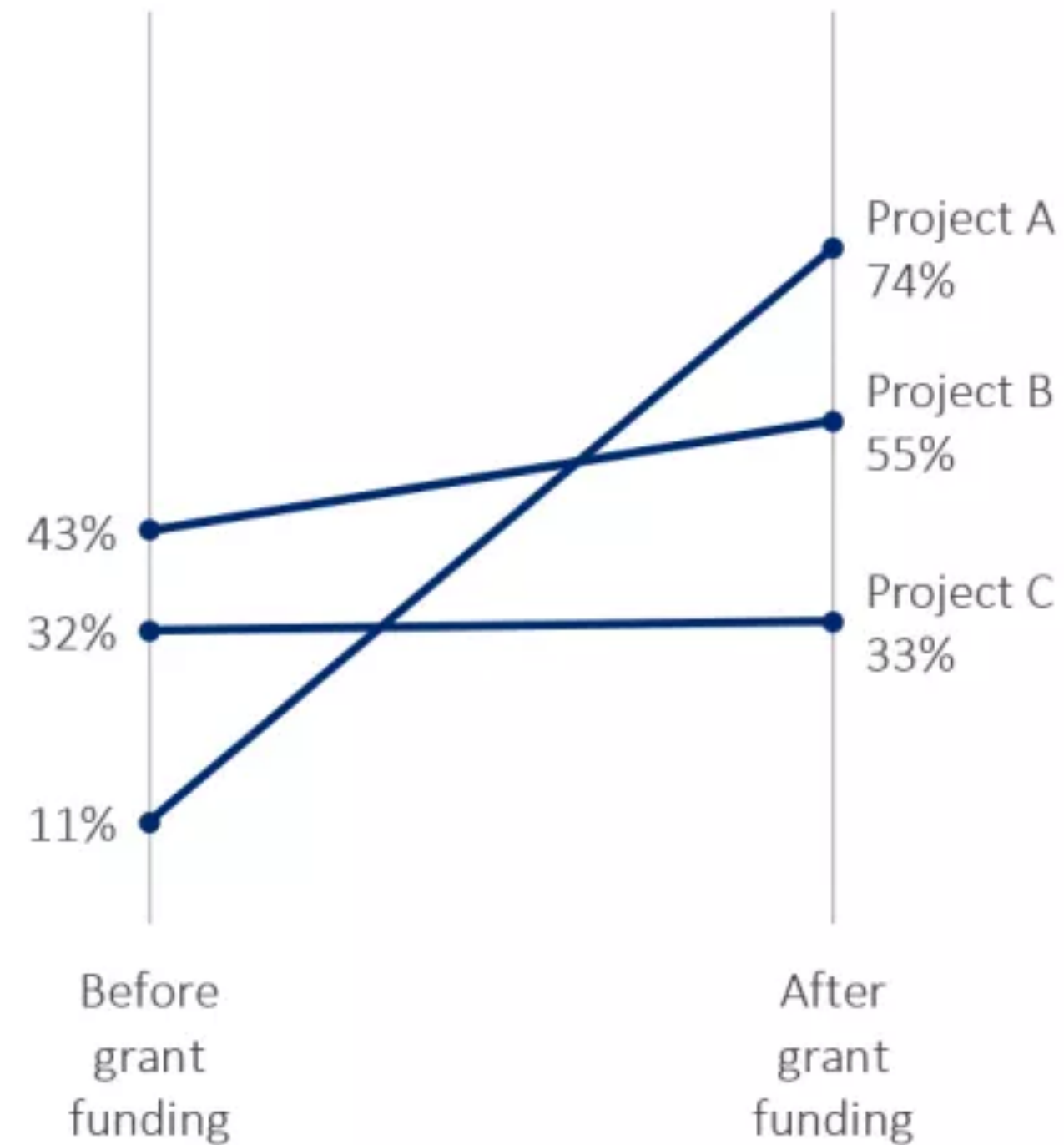
Chocolate was most popular flavor
among elementary students surveyed



Source: 2014 survey of elementary school students (n=216)

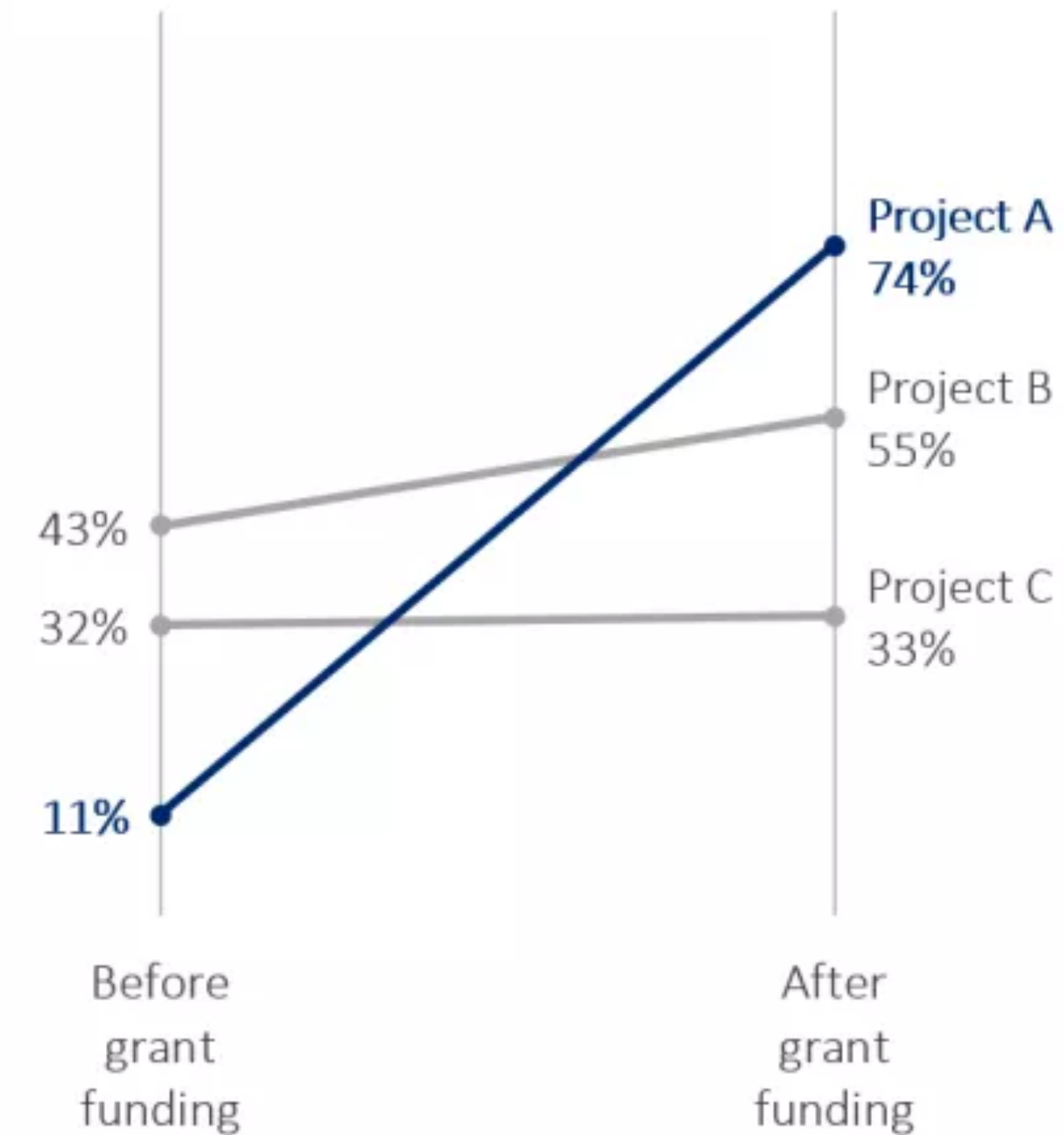
Descriptive title and **saturation** emphasize how Project A is performing particularly well

Project results before and after implementation of grant



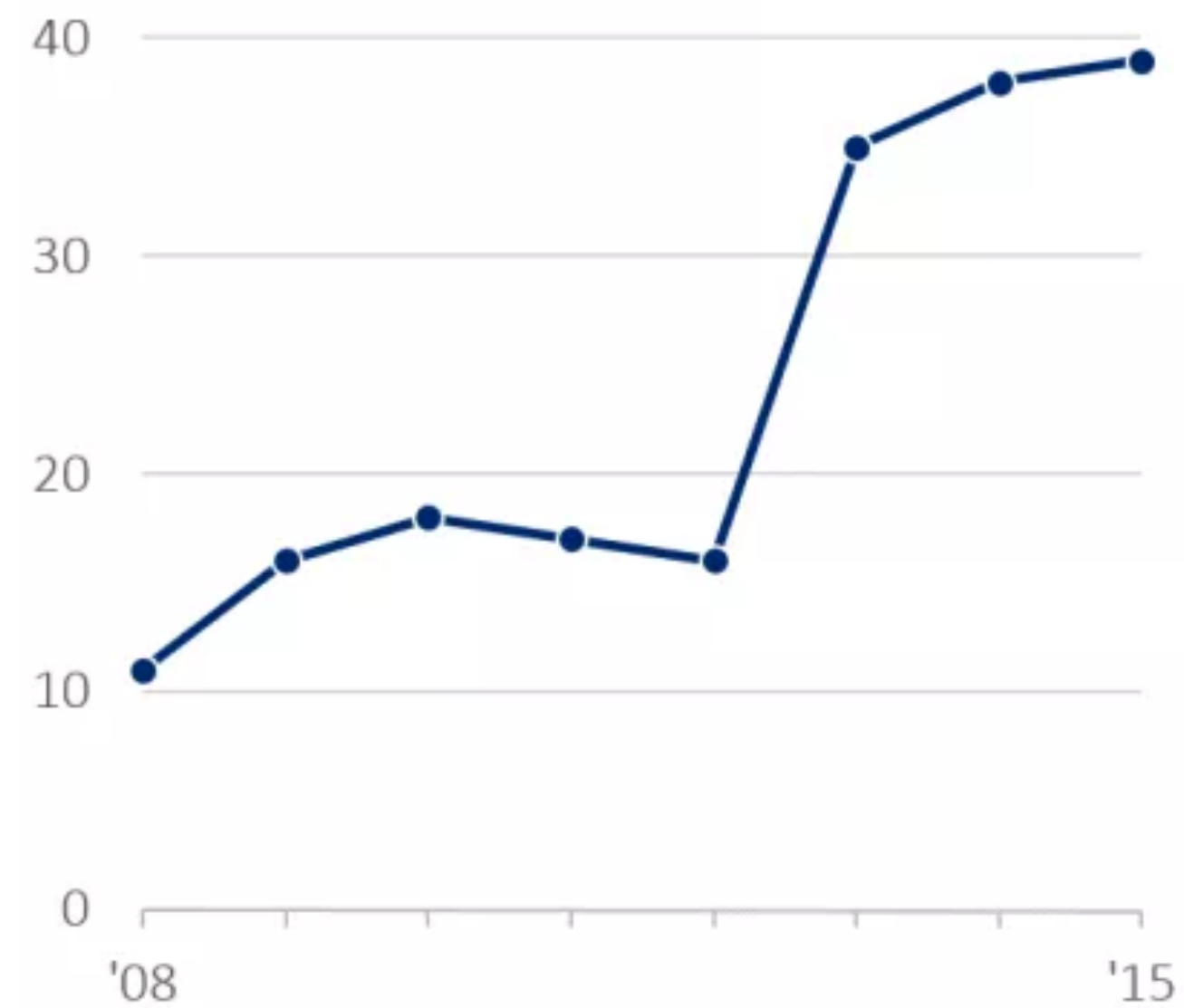
or

Project A had the greatest gains after the four-year grant funding



Descriptive title, **descriptive subtitle**, and **annotation** for increased understanding

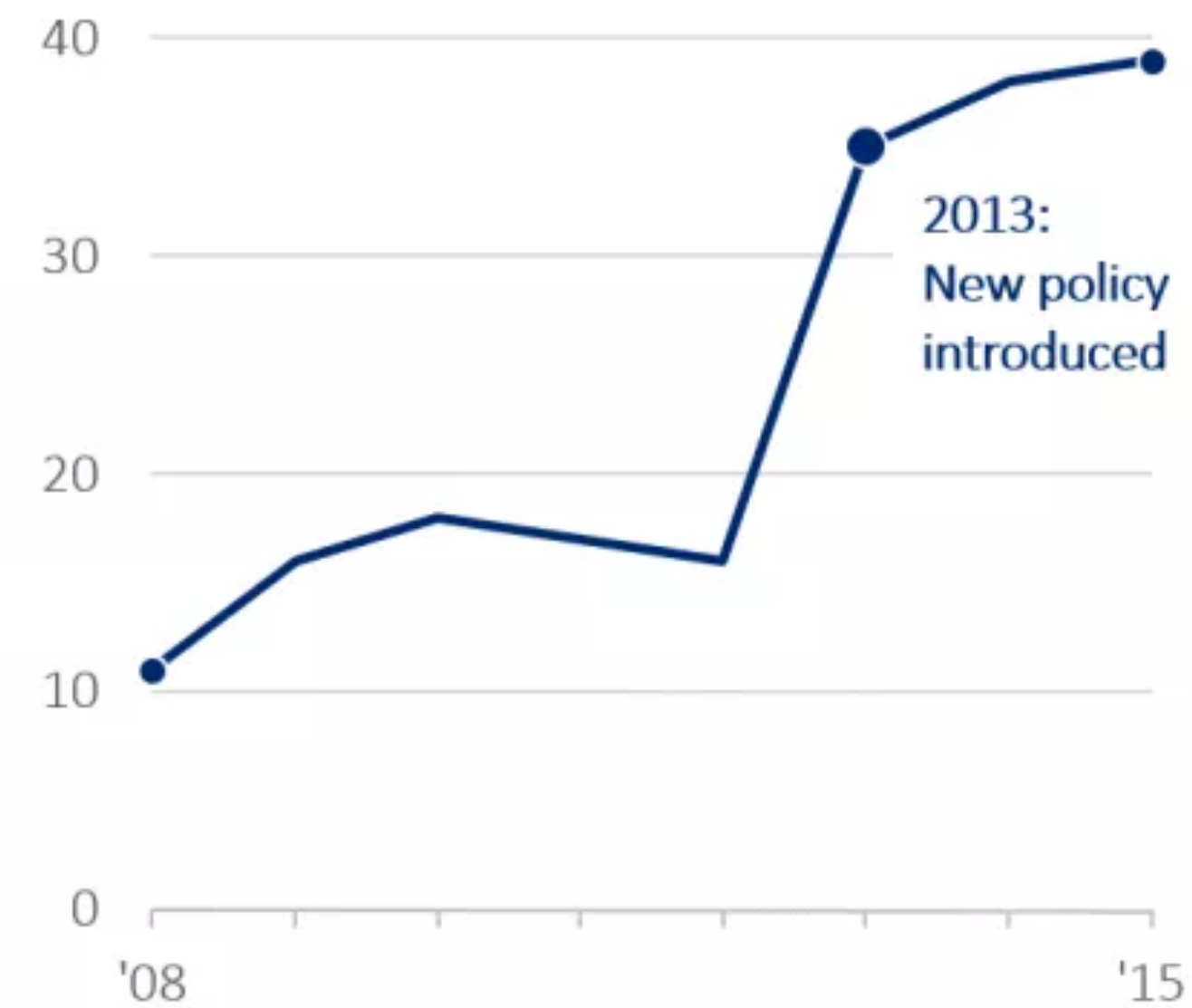
Number of studies funded each year



or

We're funding more studies each year

Beginning in 2013, we set aside new funding to measure the effectiveness of our initiatives – and we evaluated 39 of our programs in 2015 alone.



Interactivity

Navigation

Steppers, Scrolling, Play/Fwd/Rwd, etc.

Details on Demand

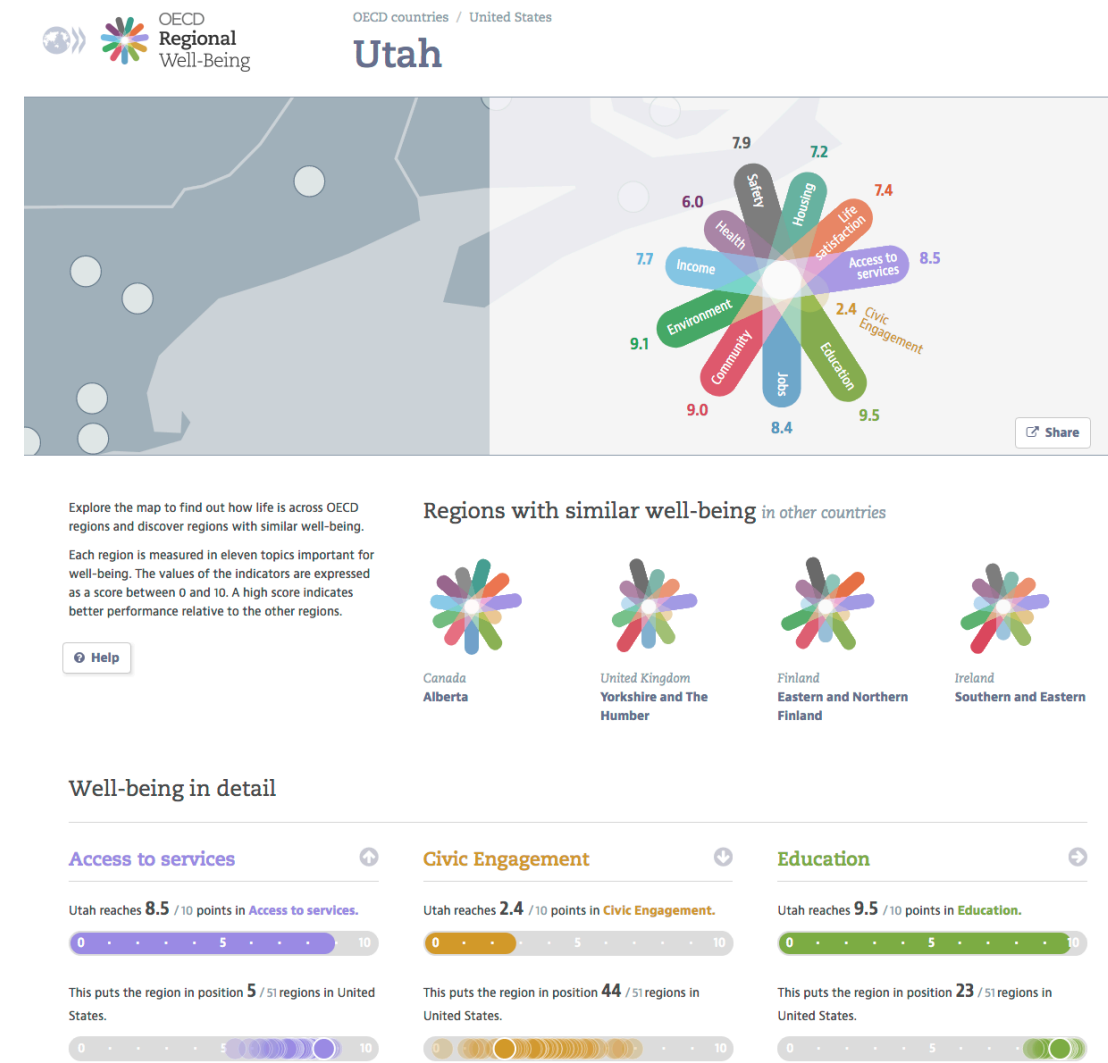
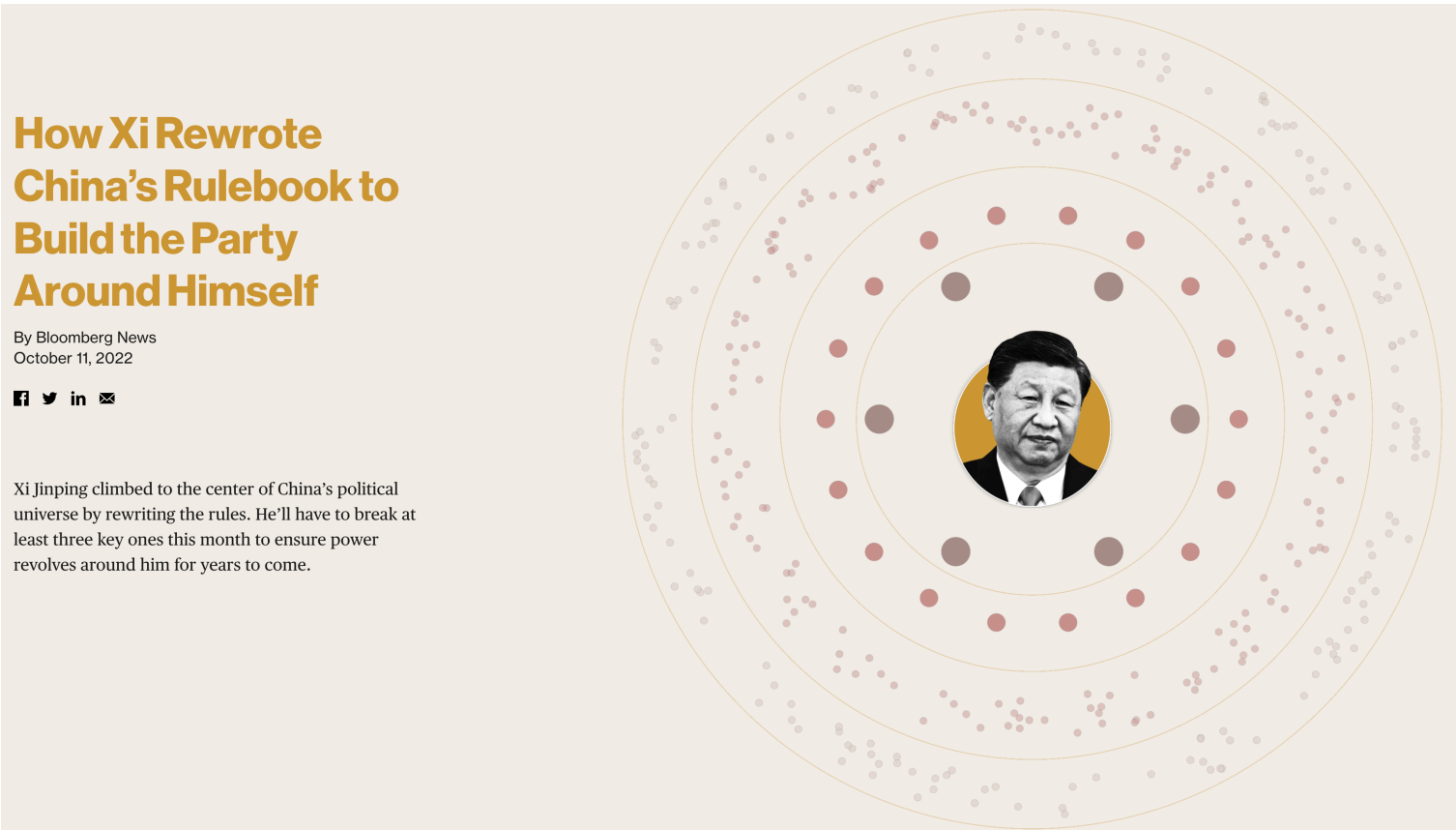
Highlights when desired

Making it relevant to the reader

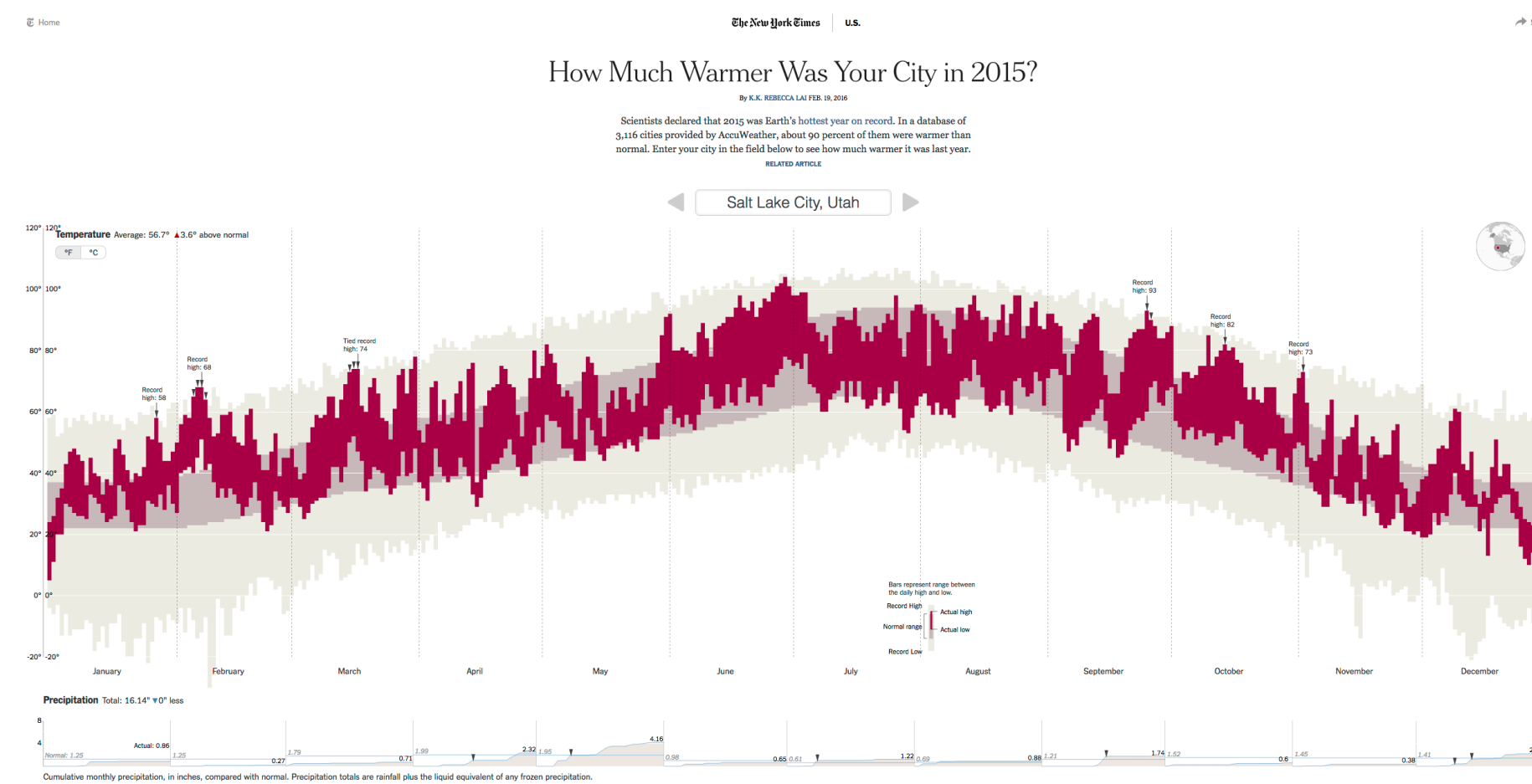
What do you think?

Who are you?

Where do you live?



<https://www.oecdregionalwellbeing.org/US49.html>



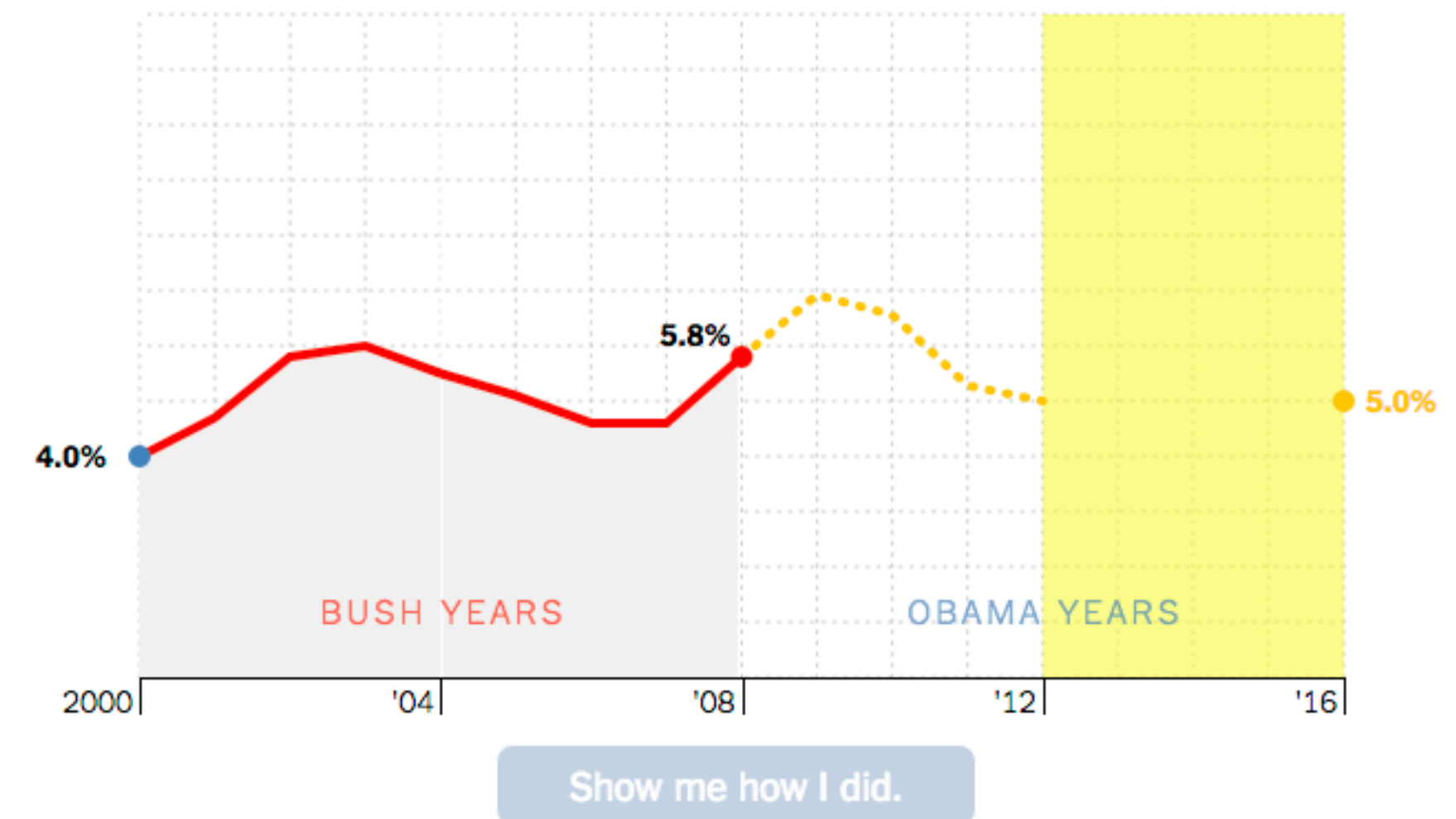
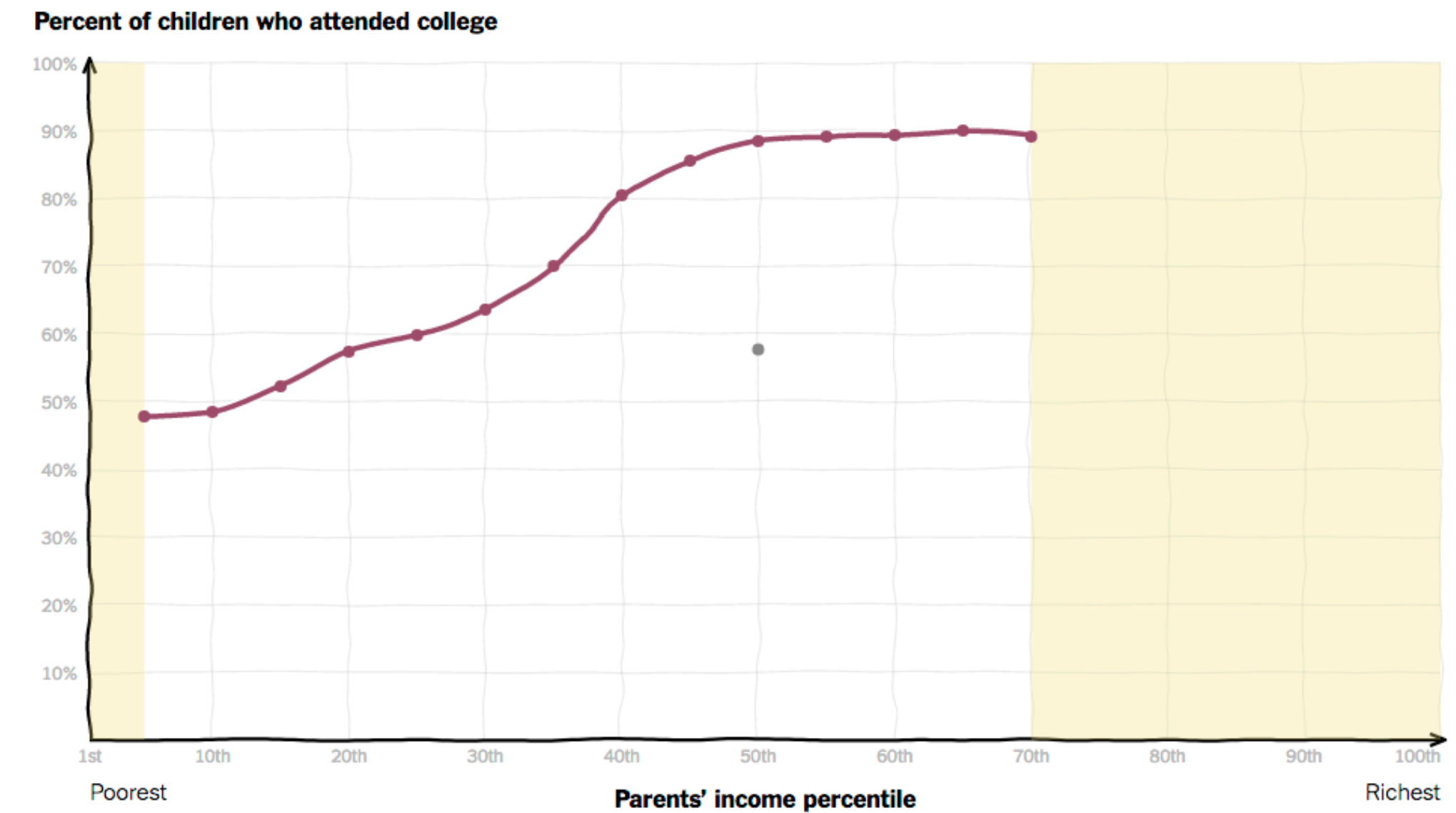
Ask for Opinions / Prior Knowledge

Ask reader to draw a trend

Juxtapose with

reality

what other people think

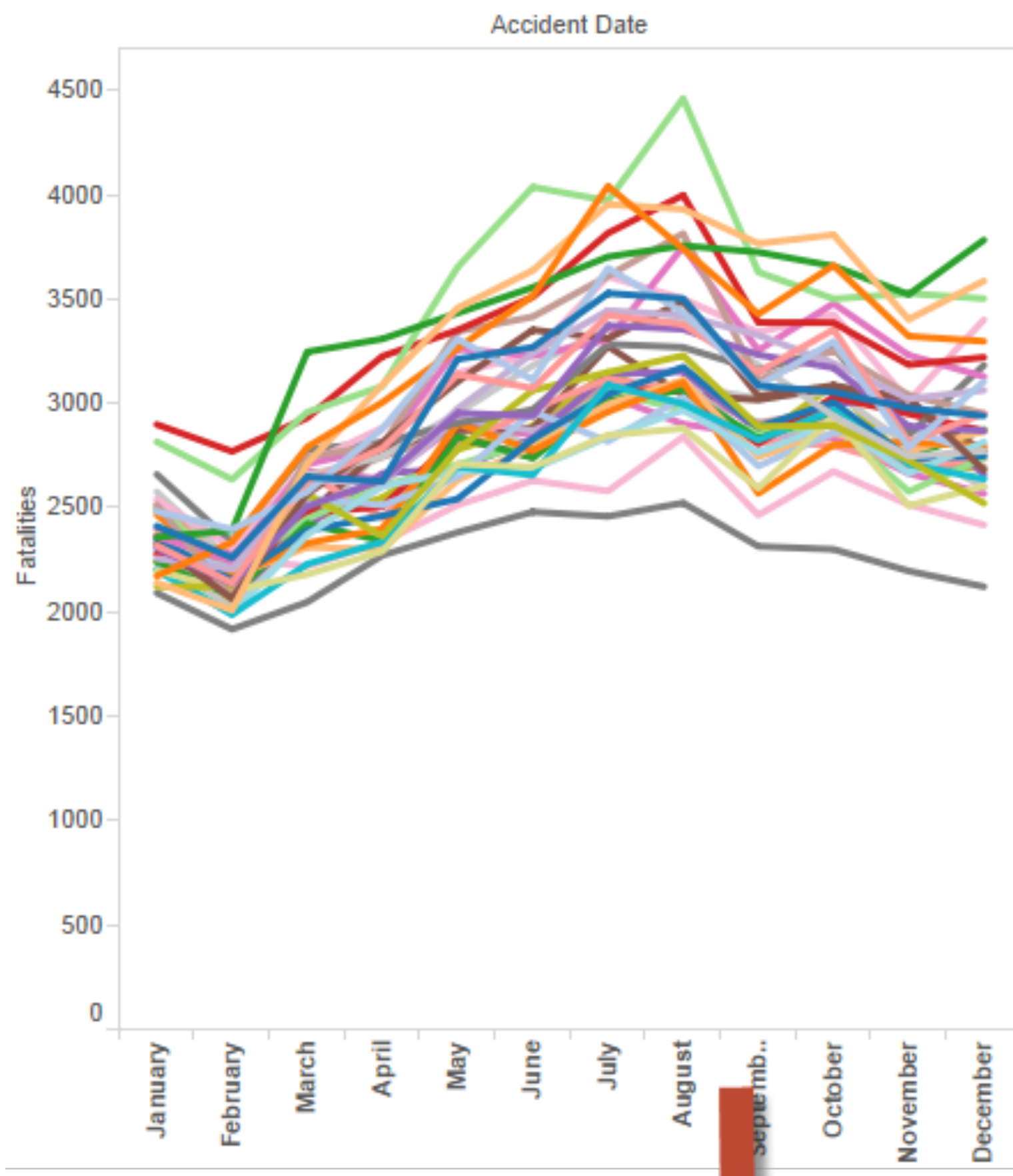


Design Considerations

Fewer people are dying on US roads, but seasonal trends

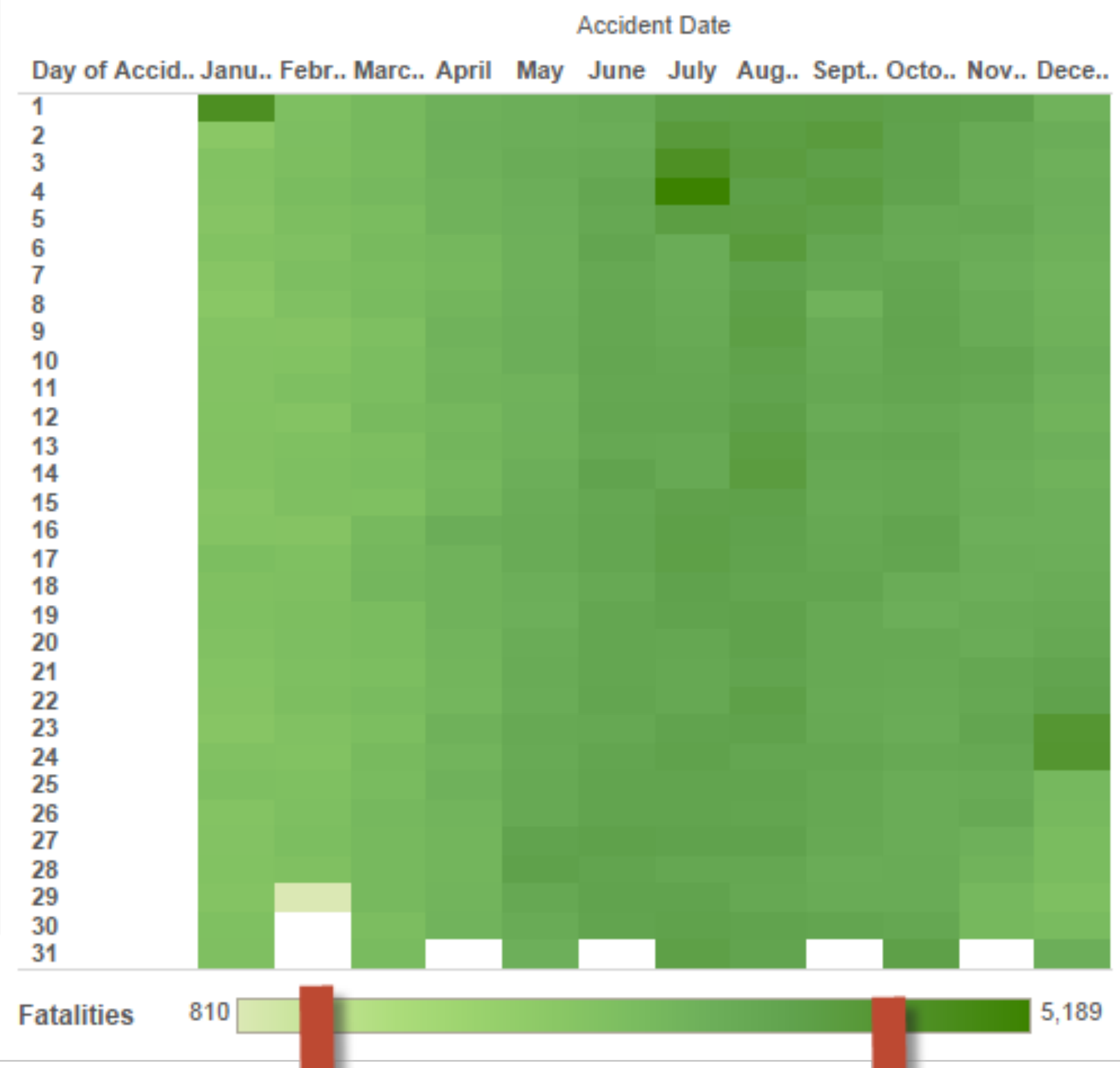
There have been 1,236,670 road fatalities in the US between 1979 and 2011. This dashboard explores the seasonality in the data.

1. Every year sees the same peaks and troughs in fatalities



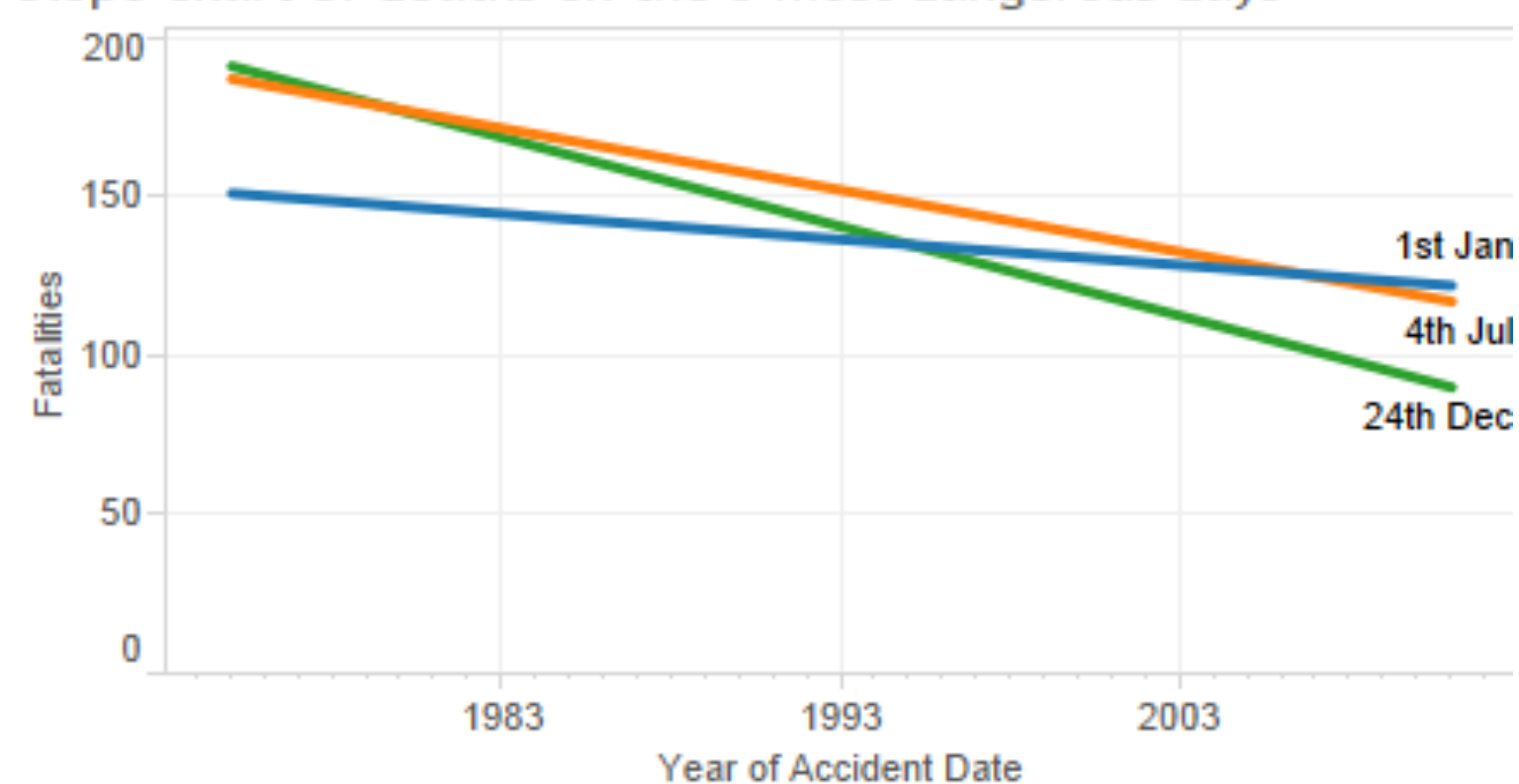
2. Three holidays (New Year, July 4th and Christmas) are particularly lethal

Highlight table of fatalities by day and month for years: All

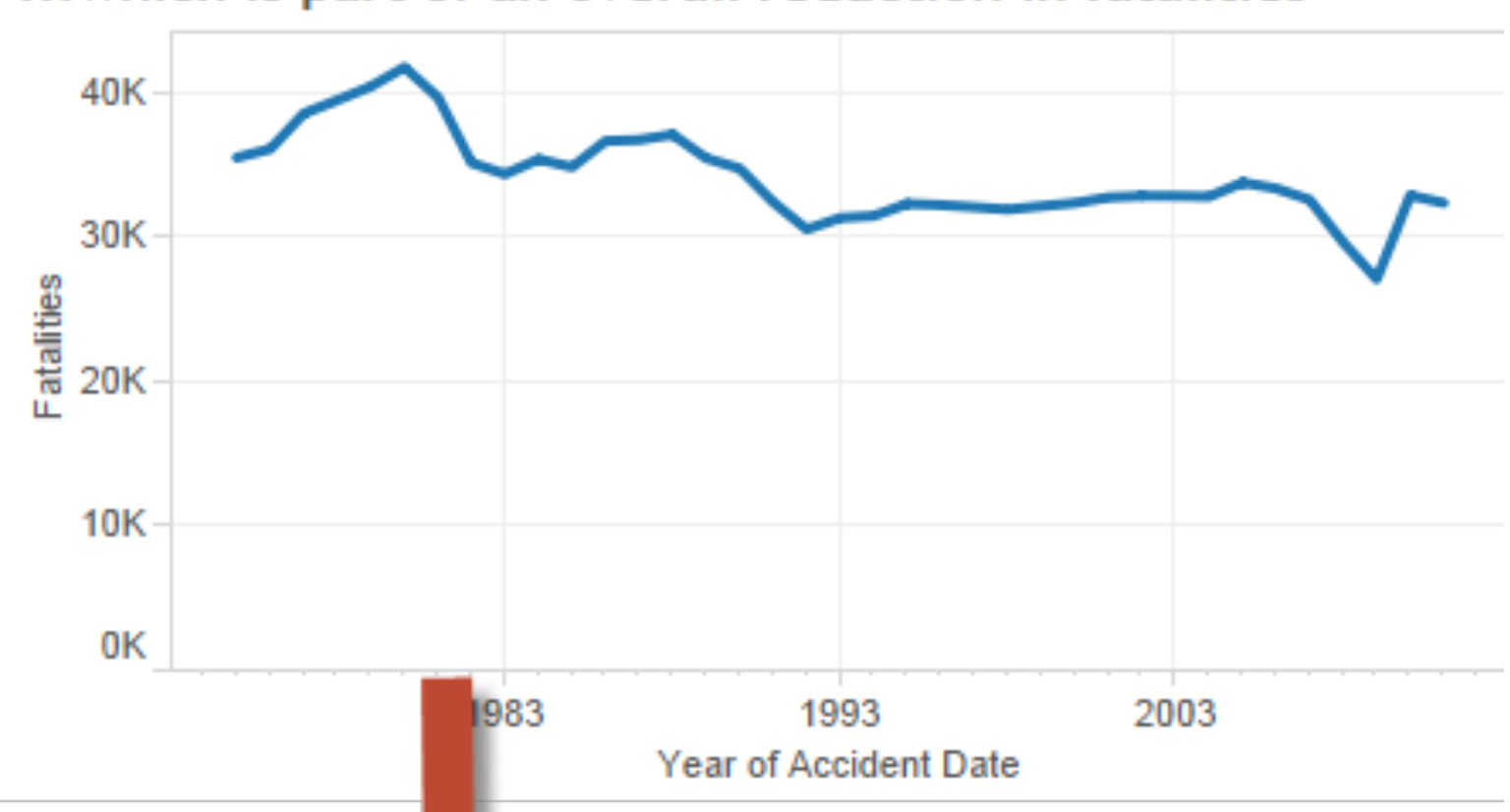


3. Fortunately, those holidays are getting safer...

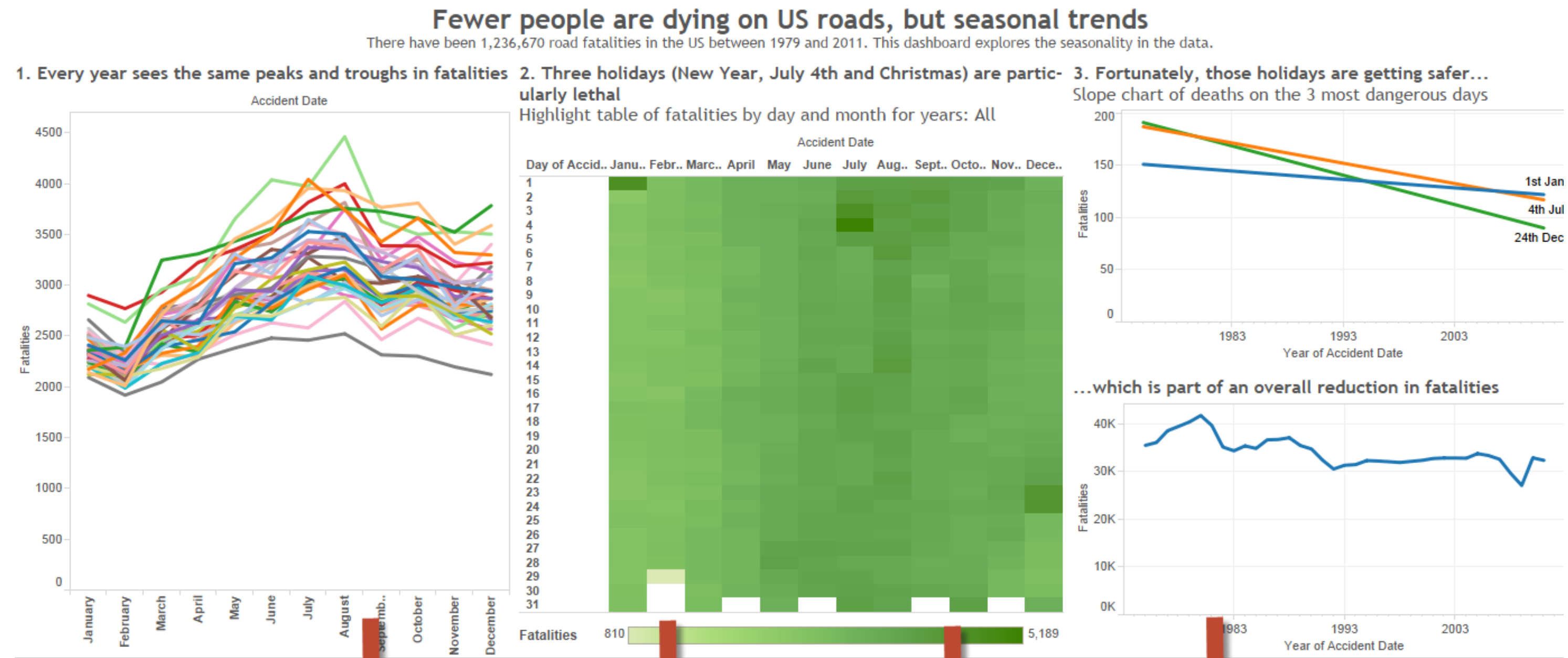
Slope chart of deaths on the 3 most dangerous days



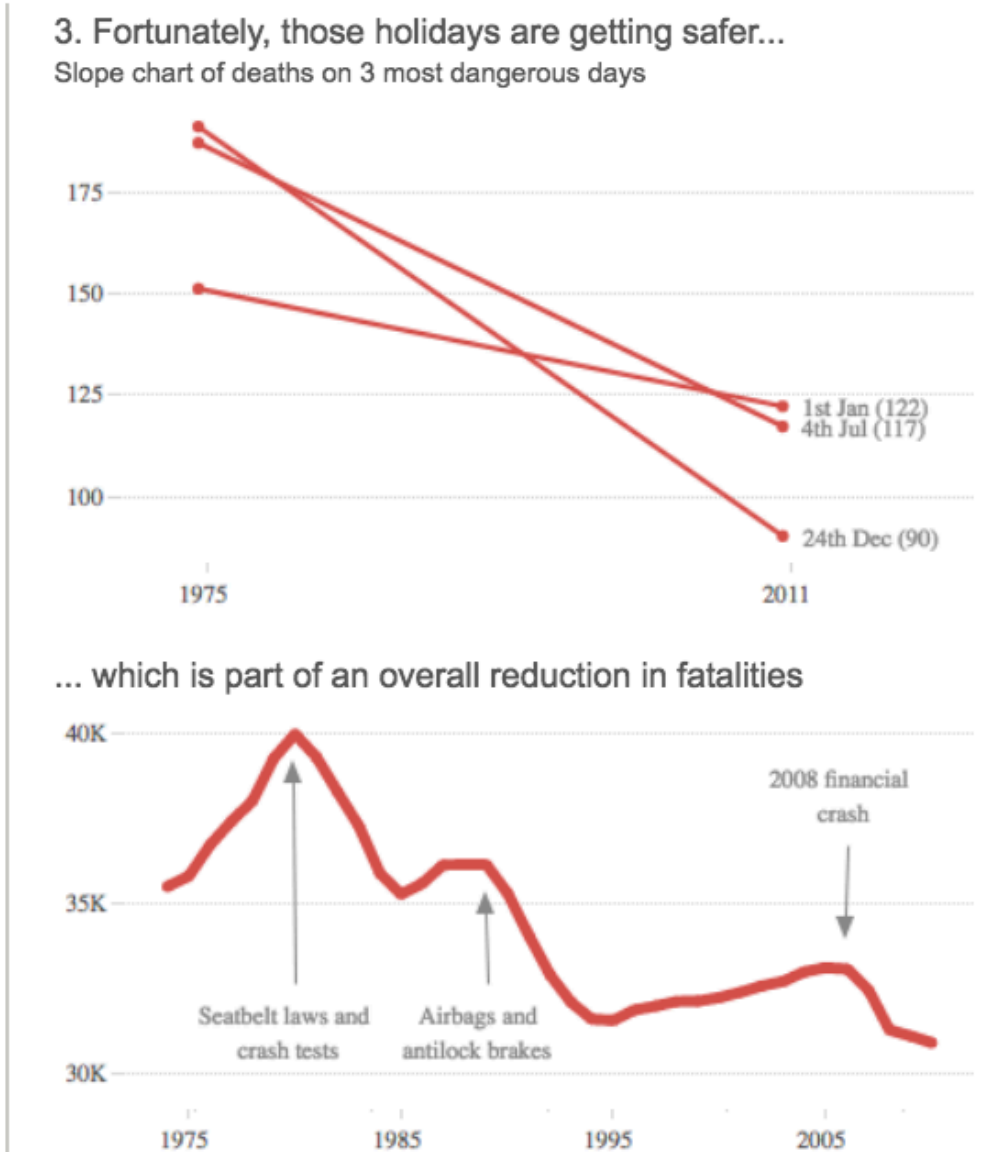
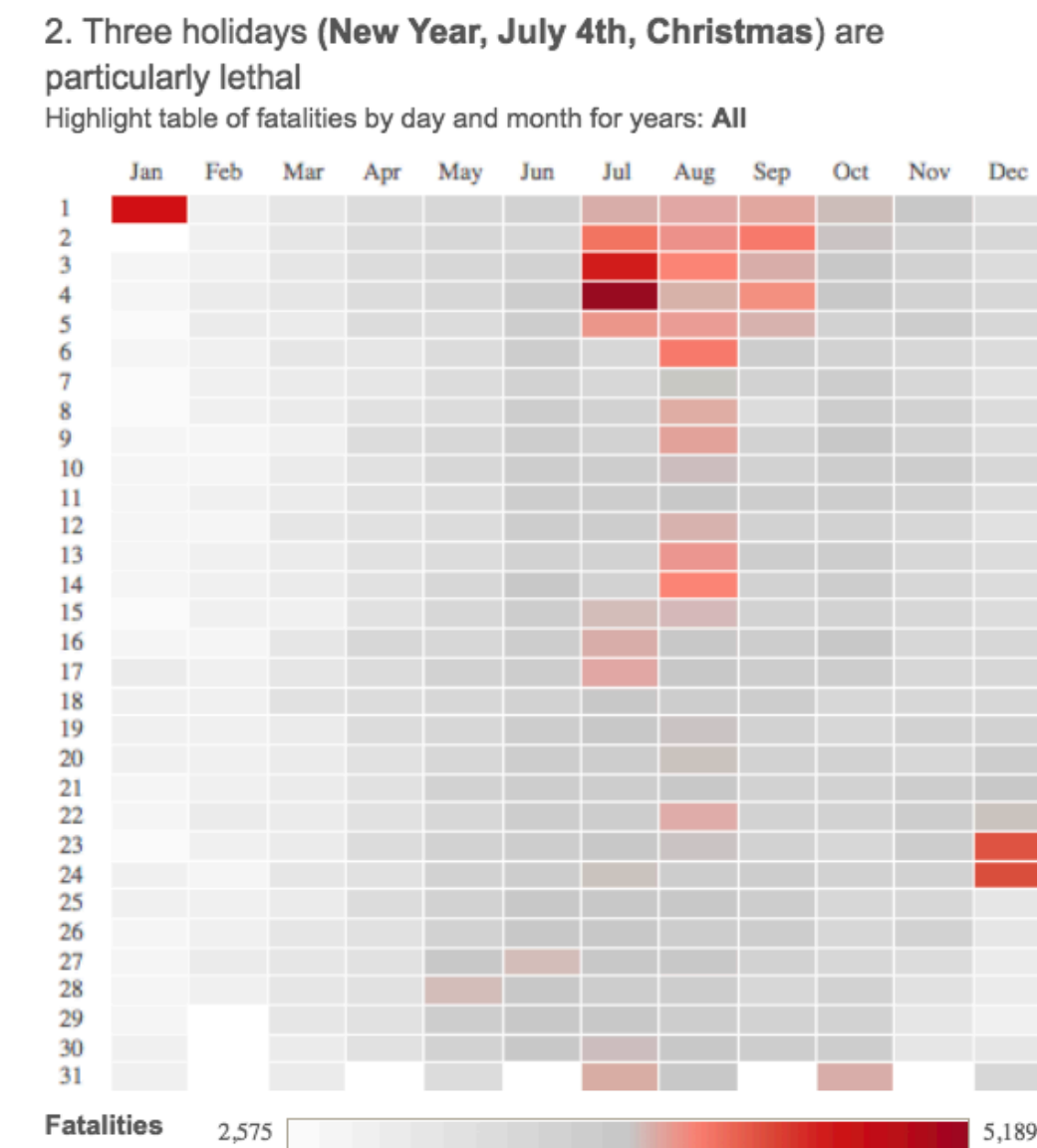
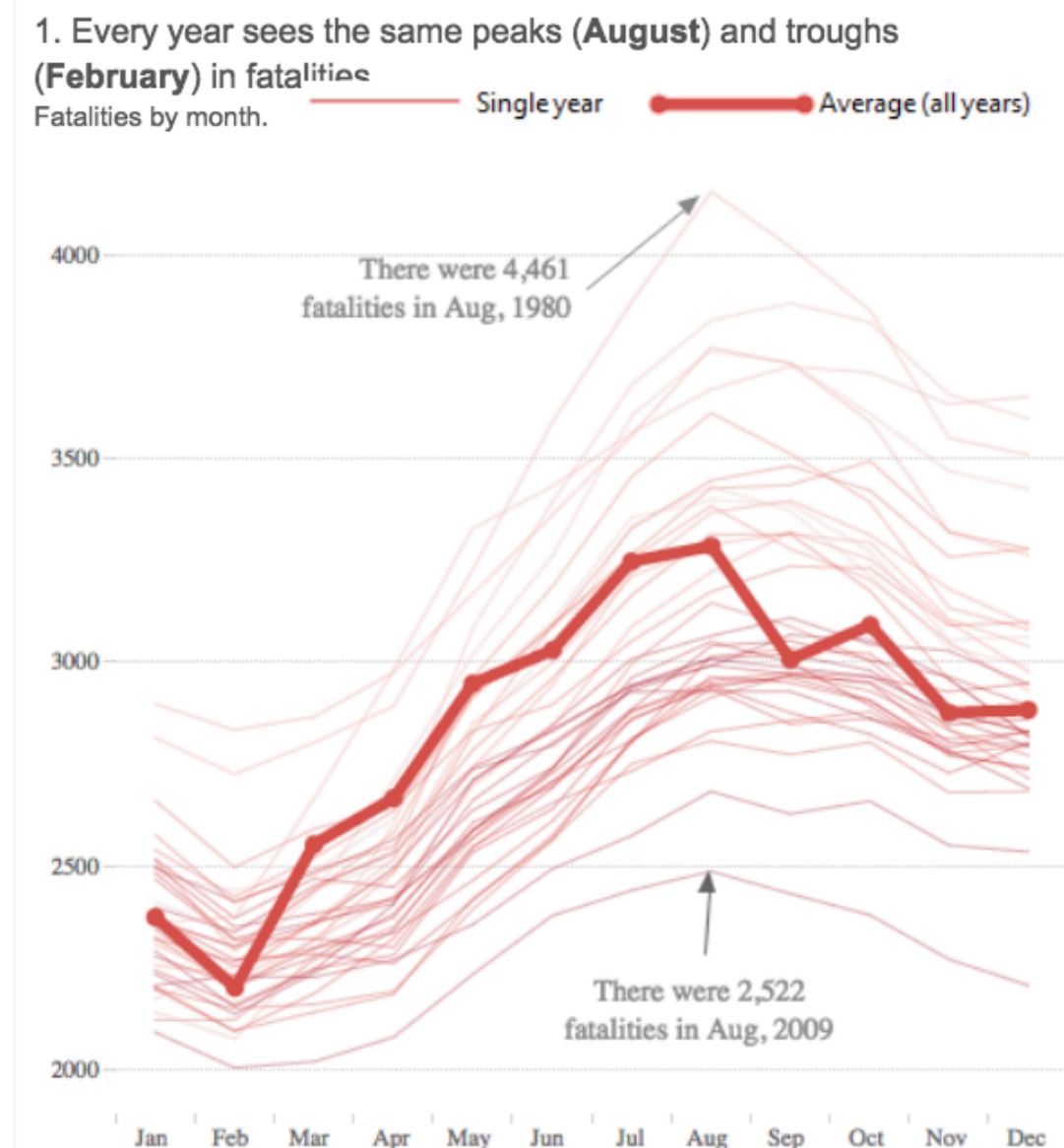
...which is part of an overall reduction in fatalities



Fewer Colors
Averages for
Context
Better Scales
Richer
Annotations



Fewer people are dying on US roads, but seasonal trends persist.
There have been 1,263,670 road fatalities in the US between 1979 and 2011. This dashboard explores the seasonality in the data.



Engagement

Know Your Audience

People you don't know are difficult to influence

What do they know?

What motivates them?

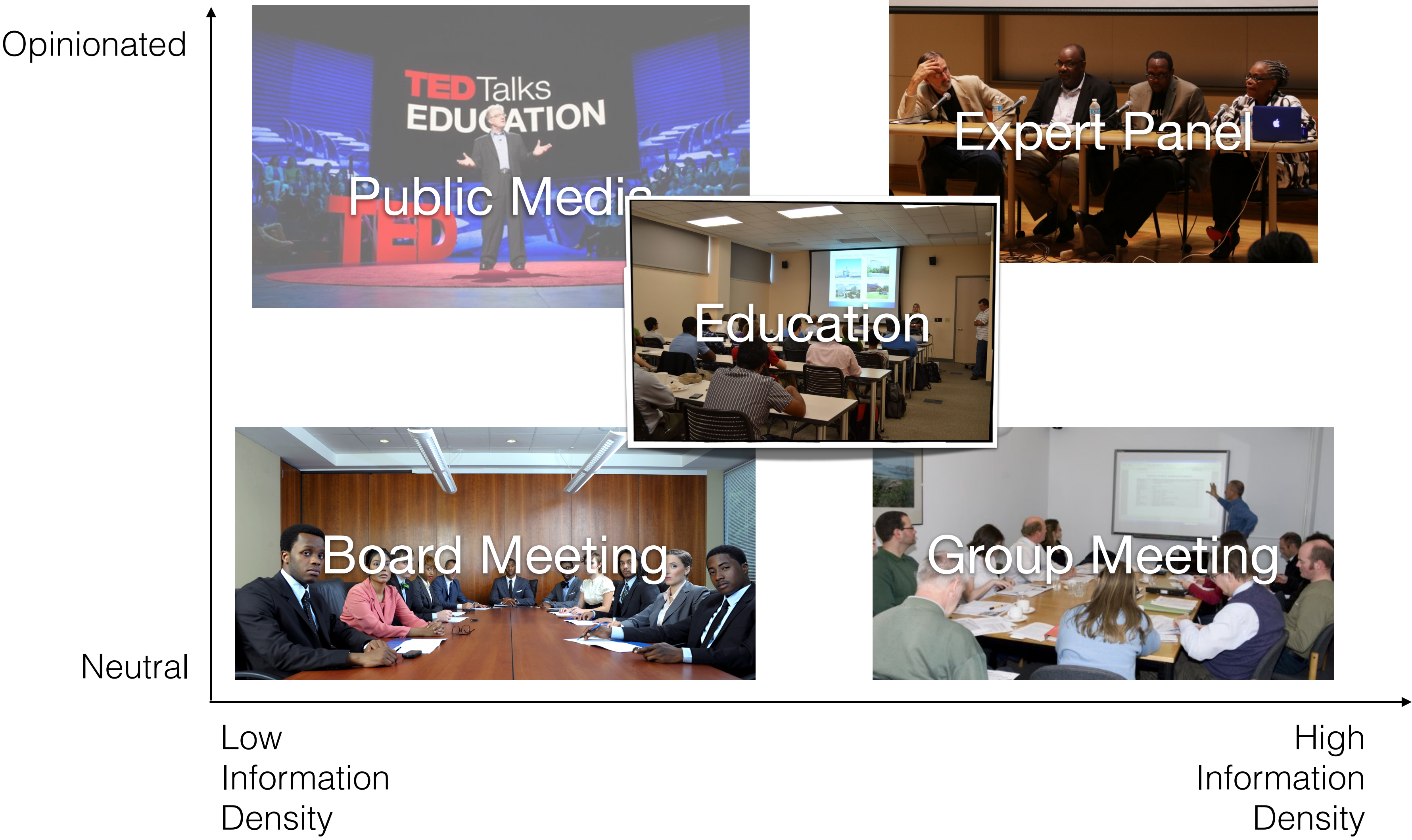
What experiences do you share?

What are common goals?

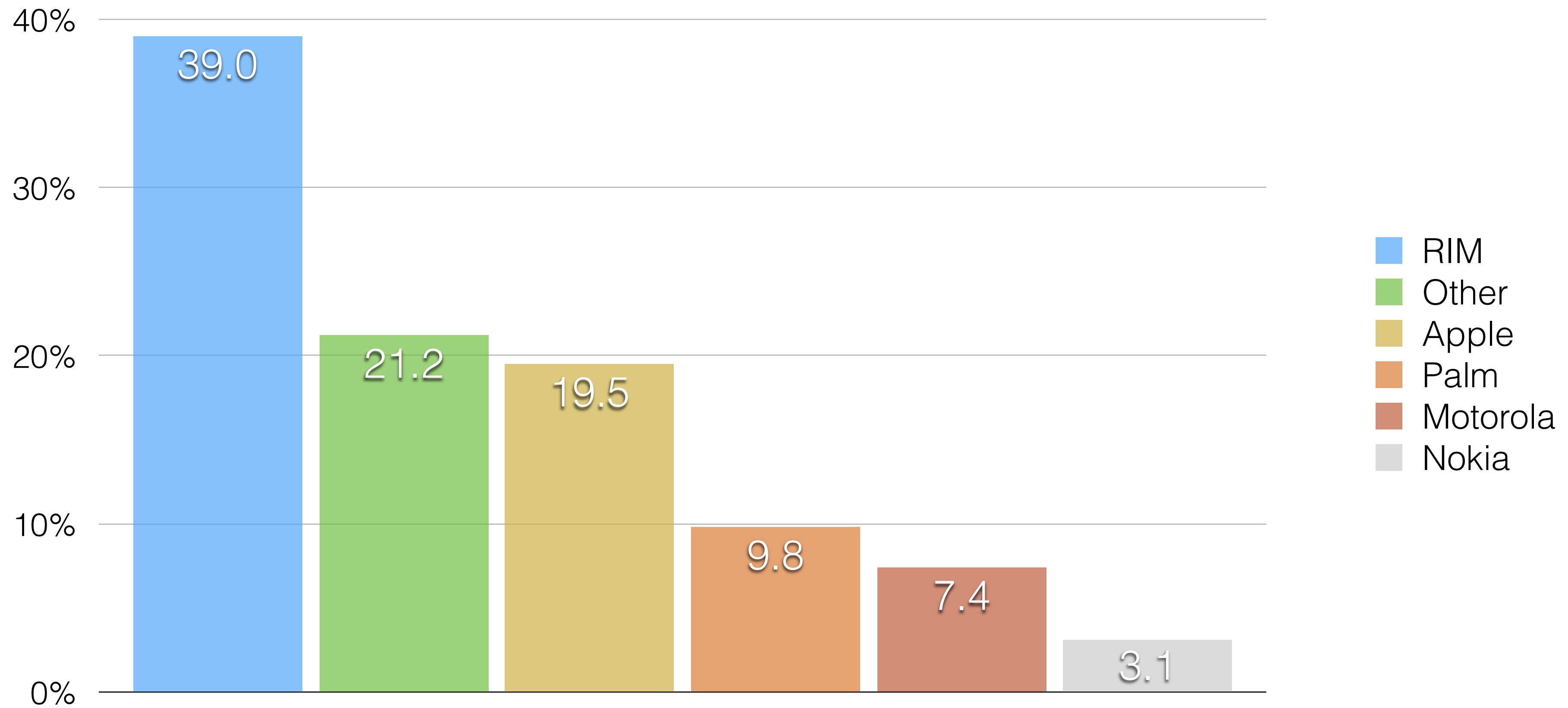
What insights can you give them?



Target Audience



Target Audience?



Opportunity Dashboard

Sales Dashboard

Sales Dashboard

Total Sales

\$3,190.2M

Number of Deals

16,610

Avg Deal Size

\$189,545

Rev. per
Salesperson

\$20.1M

Date Closed

8/7/2006

12/31/2010

Region

(All)

Country

(All)

Sales Team

☒ (All)

☐ Small and Midmarket

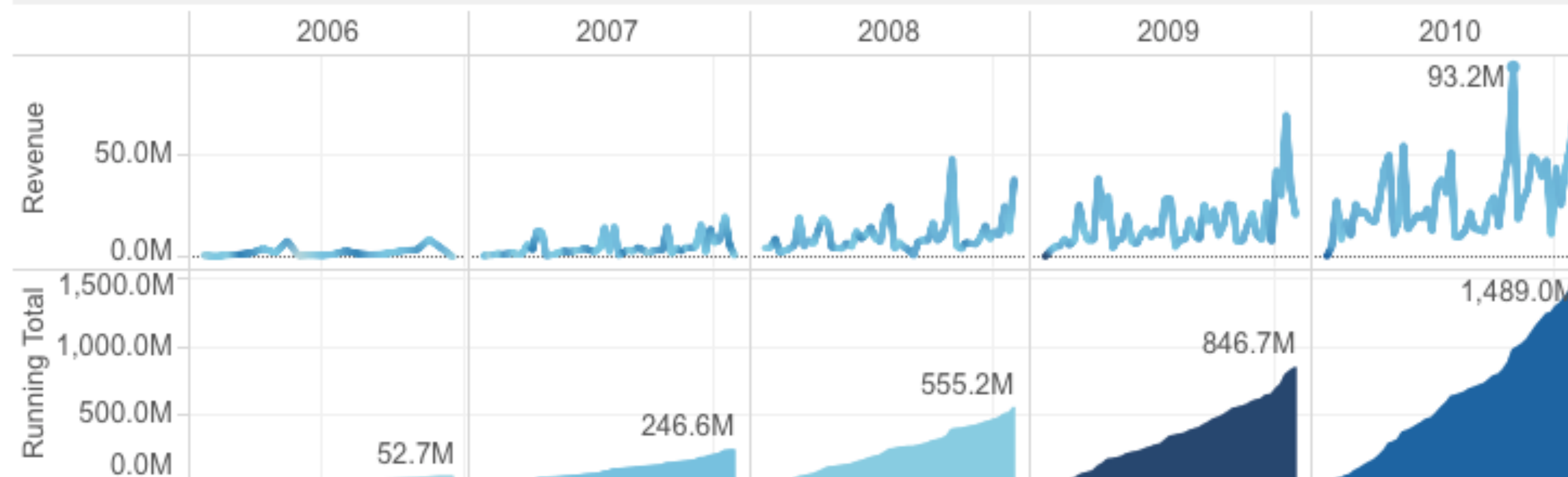
☐ Enterprise

Avg Deal Size/Salespe...

\$130,922

\$336,519

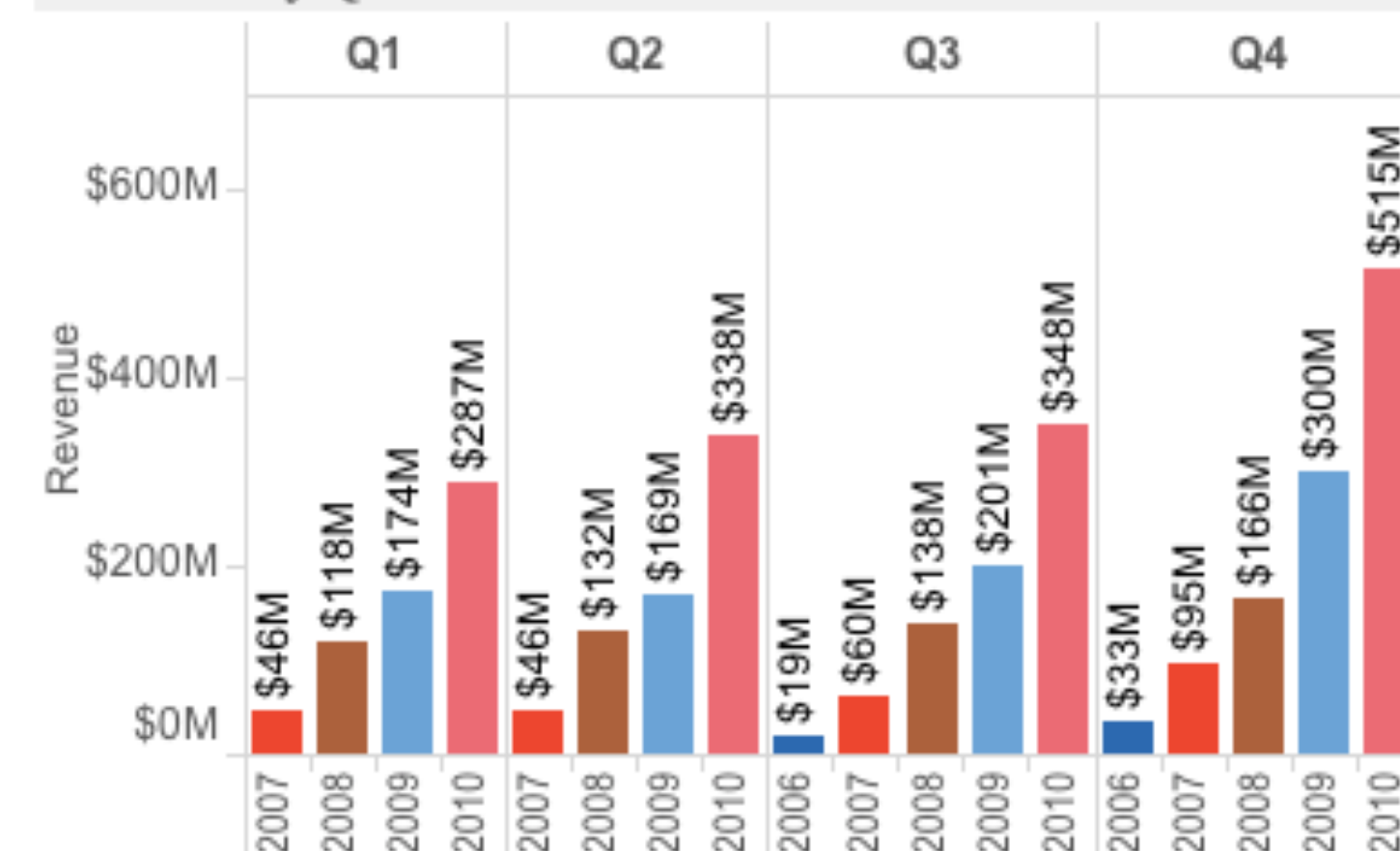
Revenue Over Time



Sales Team Performance

Sales Team	Salesperson	Opportunity Closed	Average Deal Size
Enterprise	Susan Olson	55.0M	0.5M
	Steve Watkins	48.2M	0.5M
	Raymond Hawkins	45.4M	0.4M
	Robert Hudson	44.1M	0.4M
	Preston Rose	43.0M	0.4M
	Sophia Willis	41.0M	0.4M
	Dan Rivera	40.3M	0.3M
	Sarah Stephens	34.2M	0.3M
	Ross Spencer	33.8M	0.3M

Revenue by Quarter



Target
Audience?

WHERE THERE'S SMOKE—THERE'S CANCER

Cancer rates are up, but mortality is down. New diagnostics and treatments are responsible for part of this trend. But the greatest single contributing factor is the decline in smoking—rates are at their lowest level in 50 years.

Target Audience?

Men Women

1 Increased incidence

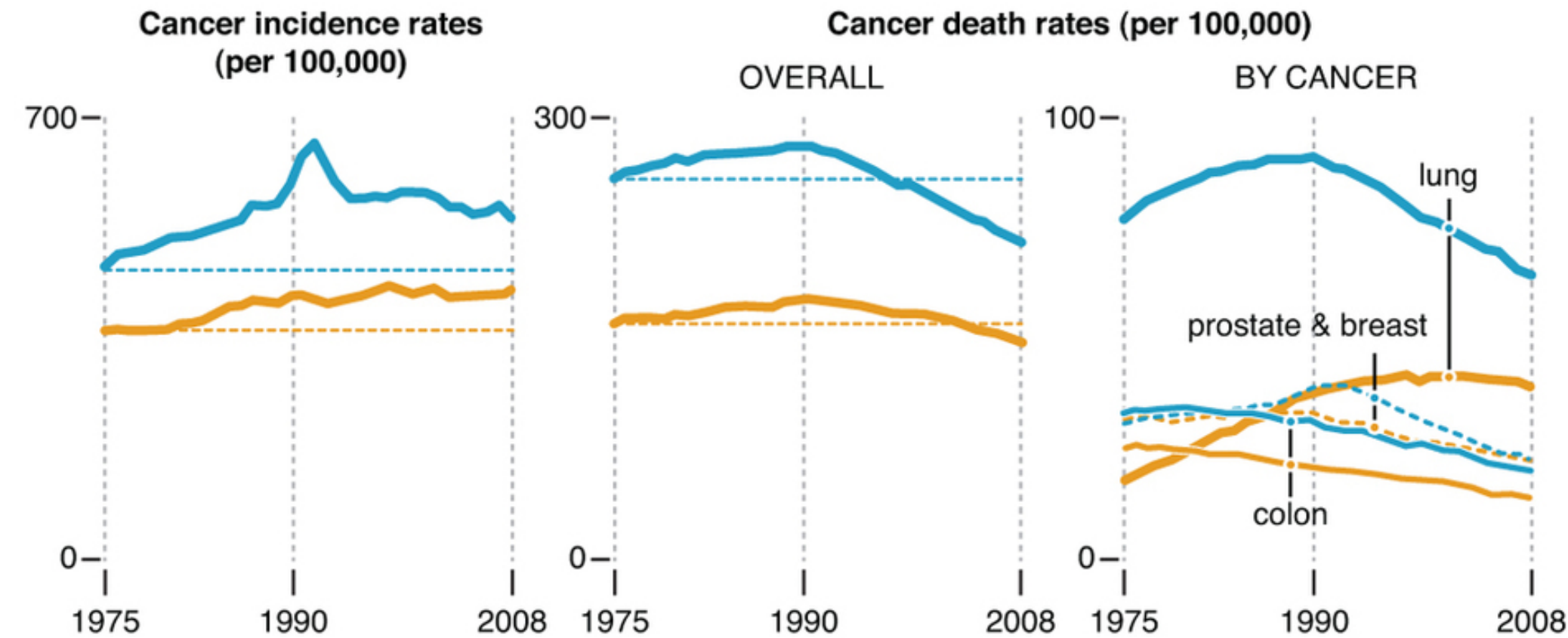
An aging population contributes to rising incidence of cancer.

2 Fewer deaths

Cancer deaths have been dropping since 1991, especially in males.

3 Decline of lung cancer

Drop in lung cancer deaths in males is the primary reason why death rates are down.

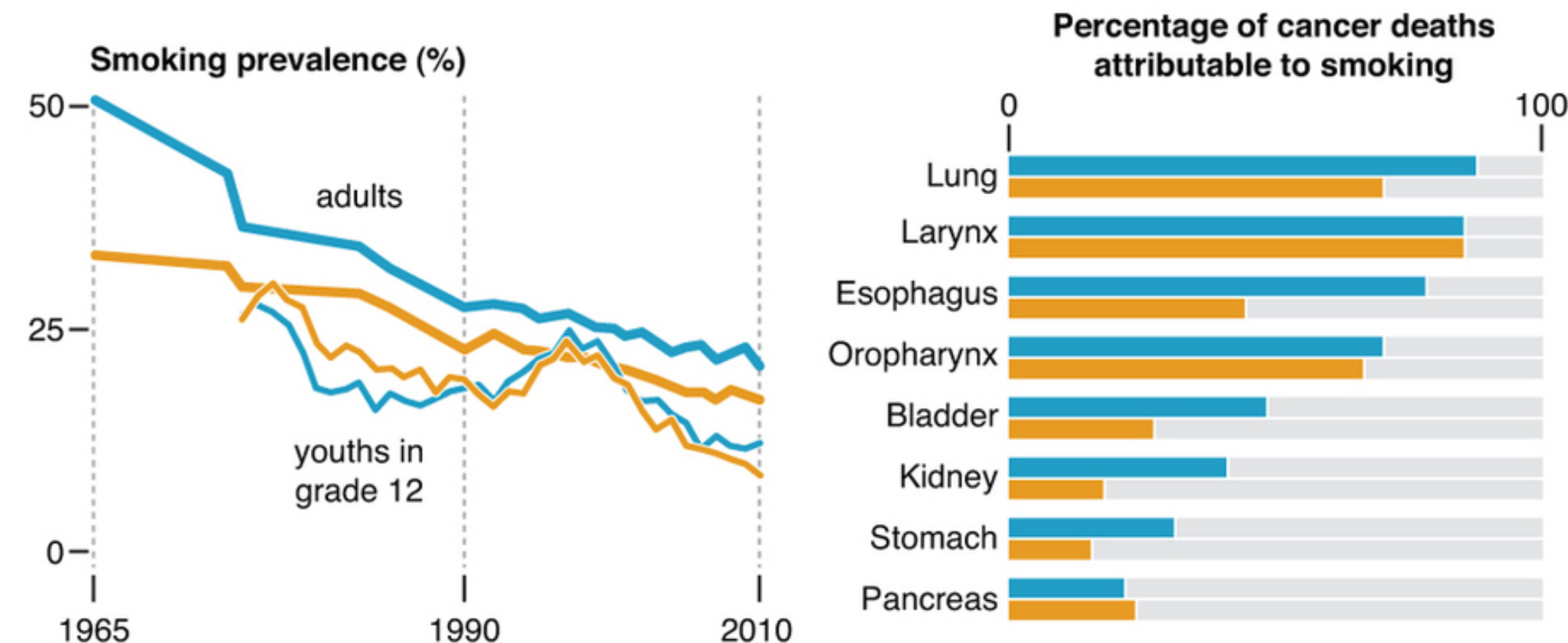


4 Decline in smoking

Since the 1964 first Surgeon General's report, smoking rates have been dropping. By 2010, the rate among males was down to 20%, from 50% at its peak. Among youths, rates have been on an even steeper decline since 1997.

5 Impact of smoking on cancer deaths

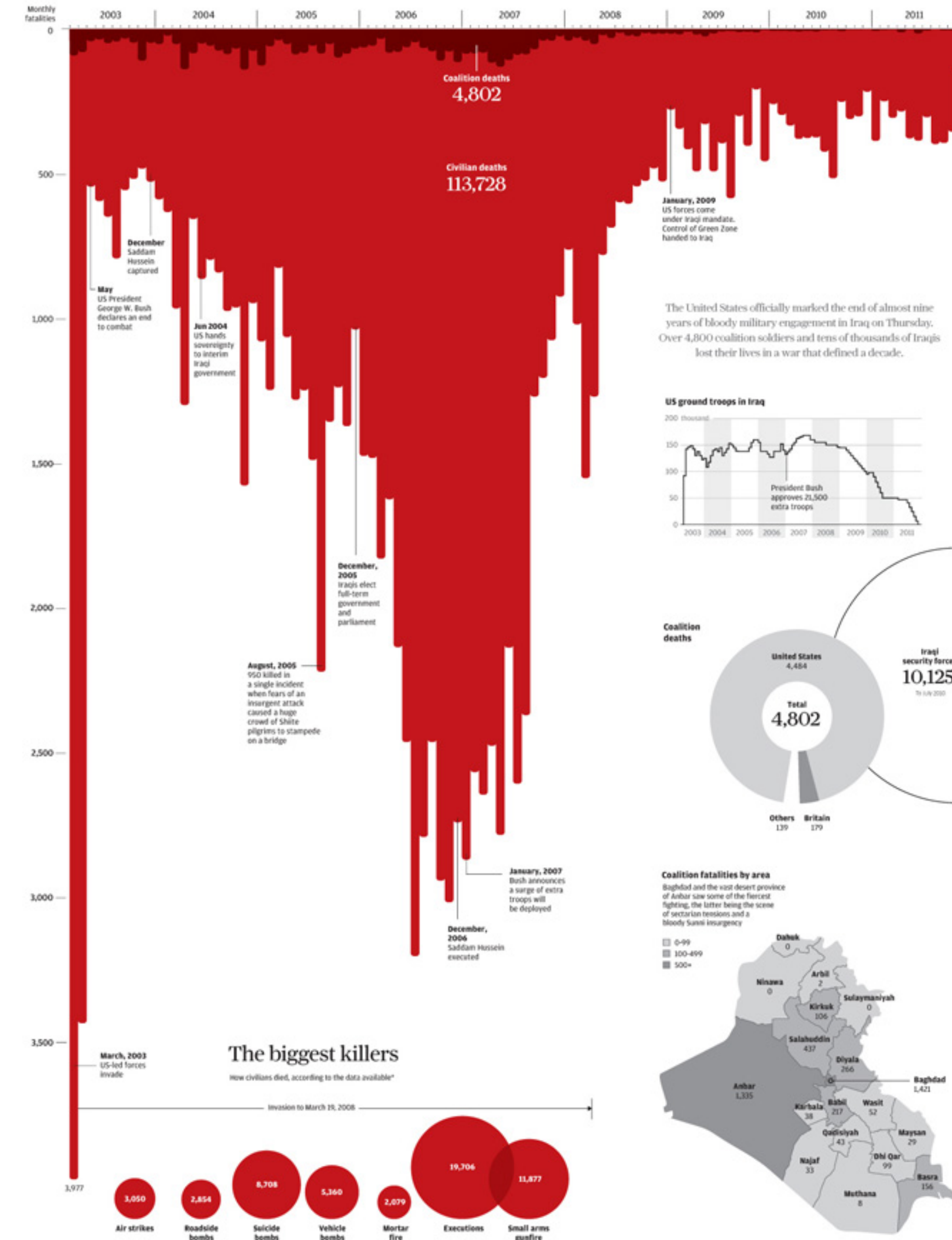
Smoking is a major risk factor for many types of cancer and significant contributor to cancer-related deaths. It remains the single largest preventable cause of disease and premature death in the US.



source: American Cancer Society Cancer Statistics 2012; Monitoring the Future (University of Michigan).

M. Krzywinski & A. Cairo

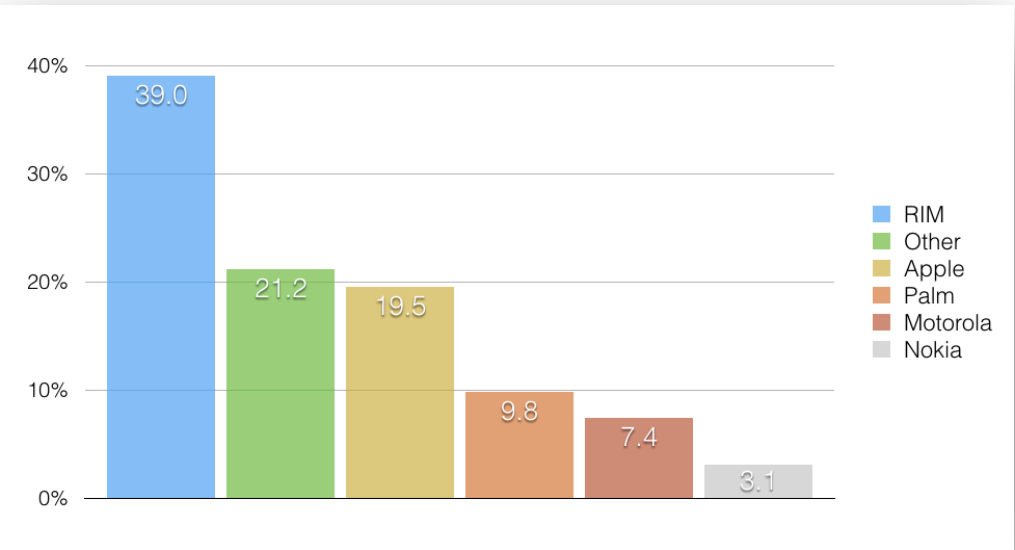
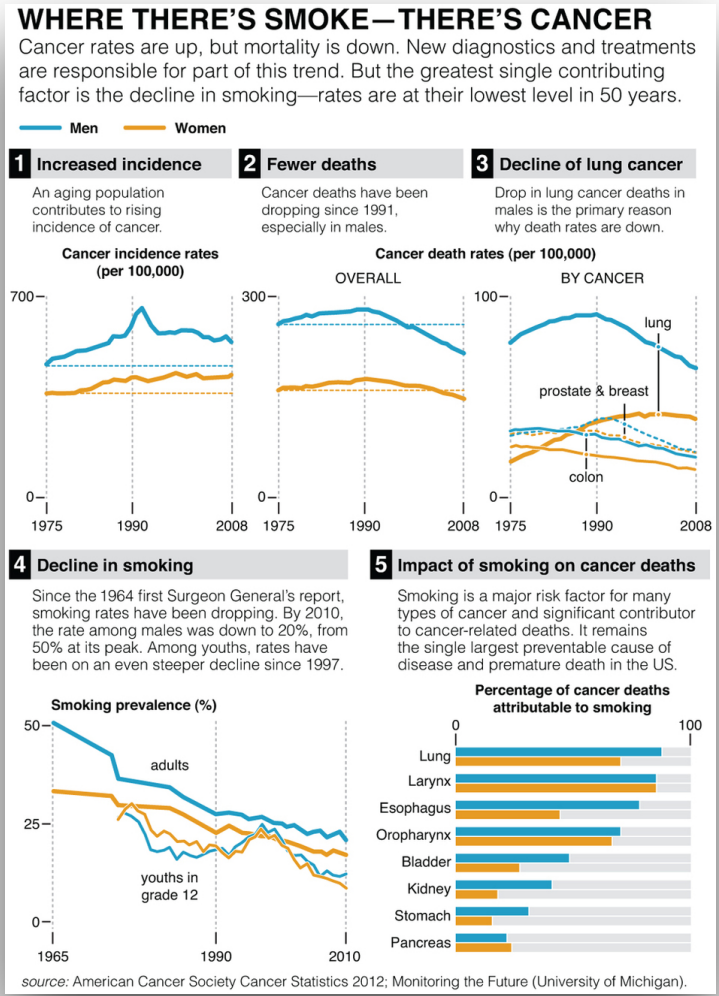
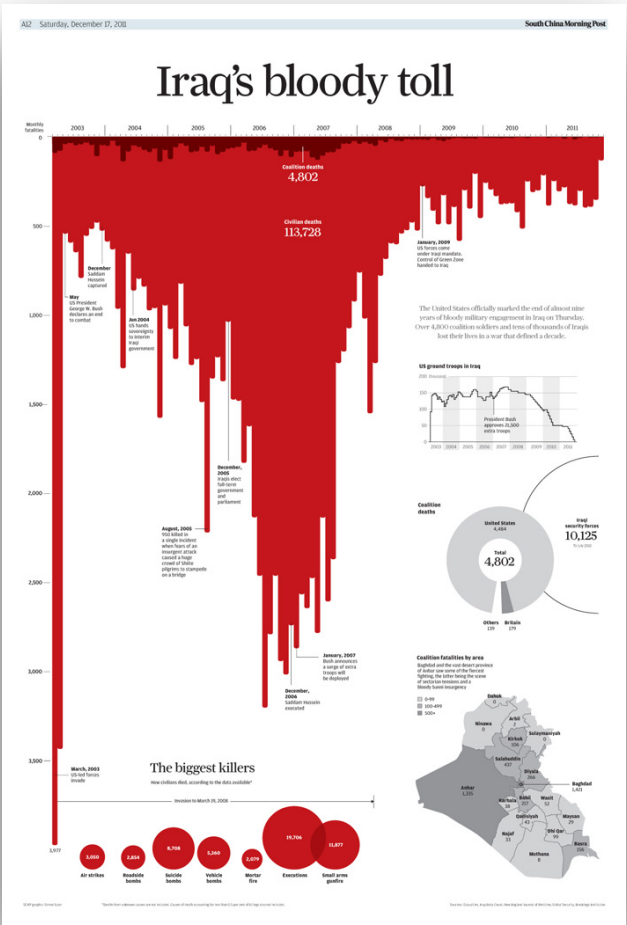
Iraq's bloody toll



Target Audience?

Target Audience

Opinionated

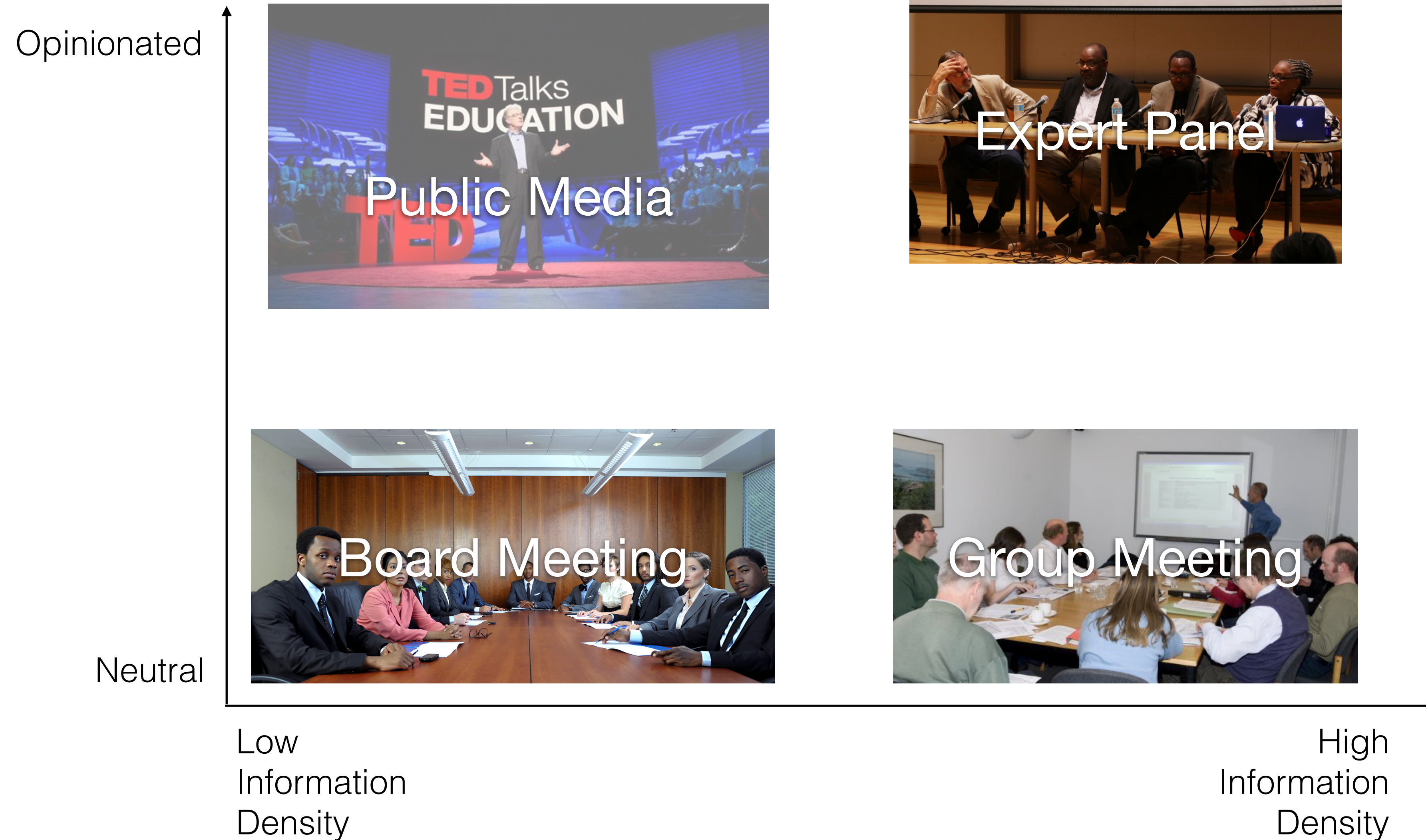


Neutral

Low
Information
Density

High
Information
Density

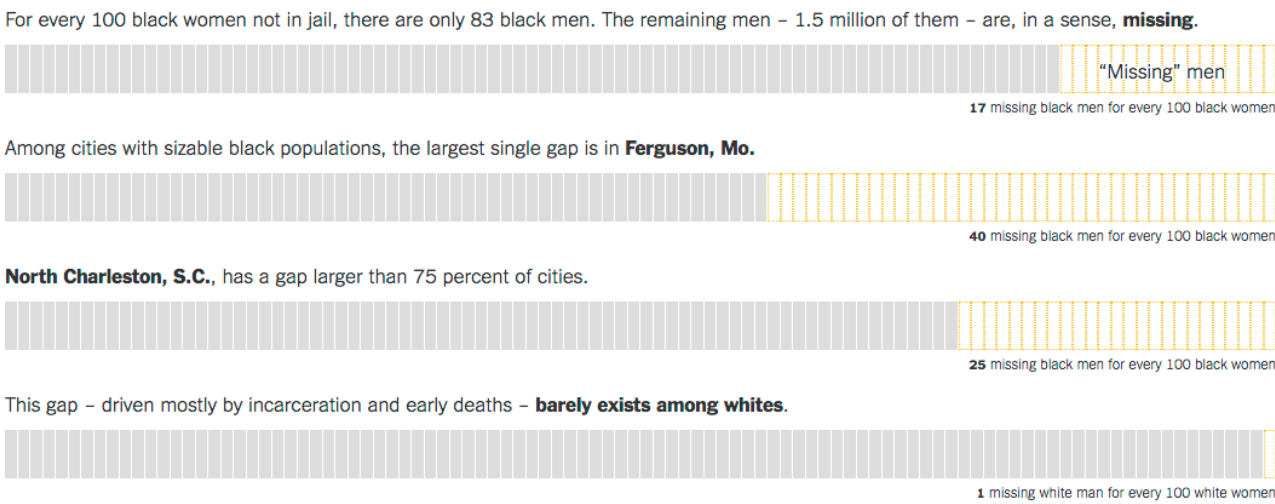
Target Audience



Exercise: Analyze Stories

1.5 Million Missing Black Men

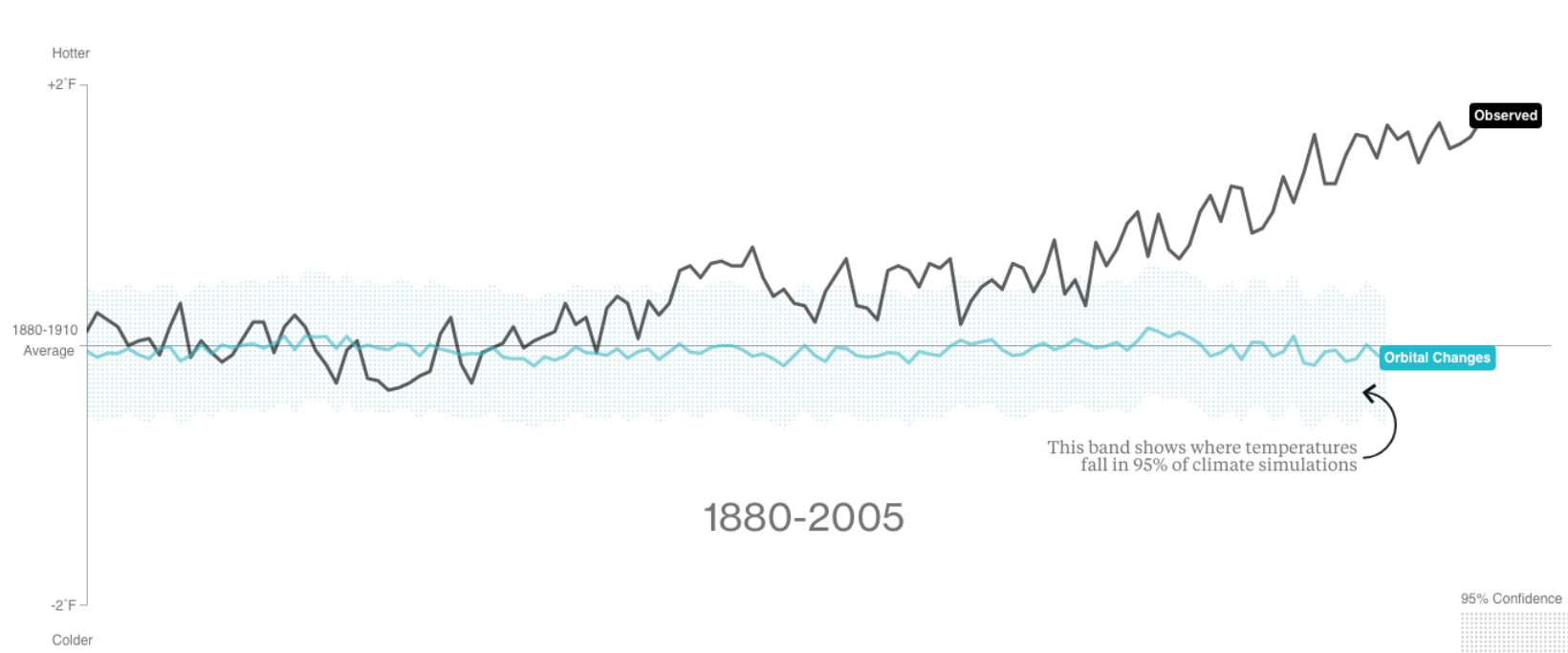
By JUSTIN WOLFERS, DAVID LEONHARDT and KEVIN QUEALY APRIL 20, 2015



<https://www.nytimes.com/interactive/2015/04/20/upshot/missing-black-men.html>

Is It the Earth's Orbit?

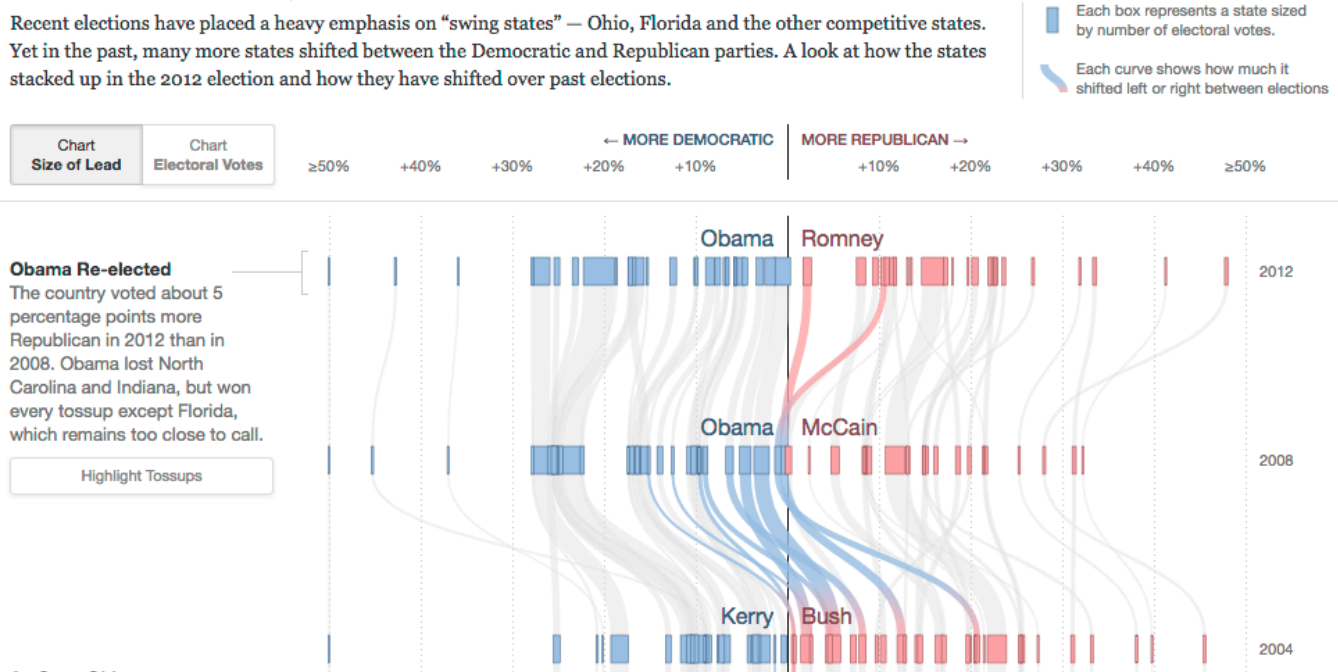
The Earth wobbles on its axis, and its tilt and orbit change over many thousands of years, pushing the climate into and out of ice ages. Yet the influence of orbital changes on the planet's temperature over 125 years has been negligible.



<https://www.bloomberg.com/graphics/2015-whats-warming-the-world/>

Over the Decades, How States Have Shifted

Recent elections have placed a heavy emphasis on "swing states" — Ohio, Florida and the other competitive states. Yet in the past, many more states shifted between the Democratic and Republican parties. A look at how the states stacked up in the 2012 election and how they have shifted over past elections.



<http://www.nytimes.com/interactive/2012/10/15/us/politics/swing-history.html>

1.5 Million Missing Black Men

By JUSTIN WOLFERS, DAVID LEONHARDT and KEVIN QUEALY APRIL 20, 2015

For every 100 black women not in jail, there are only 83 black men. The remaining men – 1.5 million of them – are, in a sense, **missing**.



Among cities with sizable black populations, the largest single gap is in **Ferguson, Mo.**



North Charleston, S.C., has a gap larger than 75 percent of cities.



This gap – driven mostly by incarceration and early deaths – **barely exists among whites**.



Figures are for non-incarcerated adults who are 25 to 54.

What’s the Genre?

(Magazine, Annotated Chart, Partitioned Poster, Flow Chart, Comic Strip, Slide Show, Video/Animation)

Is it Author or Reader Driven?

Can you make out a particular structure?

(Martini Glass, Interactive Slideshow, Drill-Down Story)? Why?

Does it have a good Introduction?

What medium is used for the introduction?

Is the story opinionated or neutral?

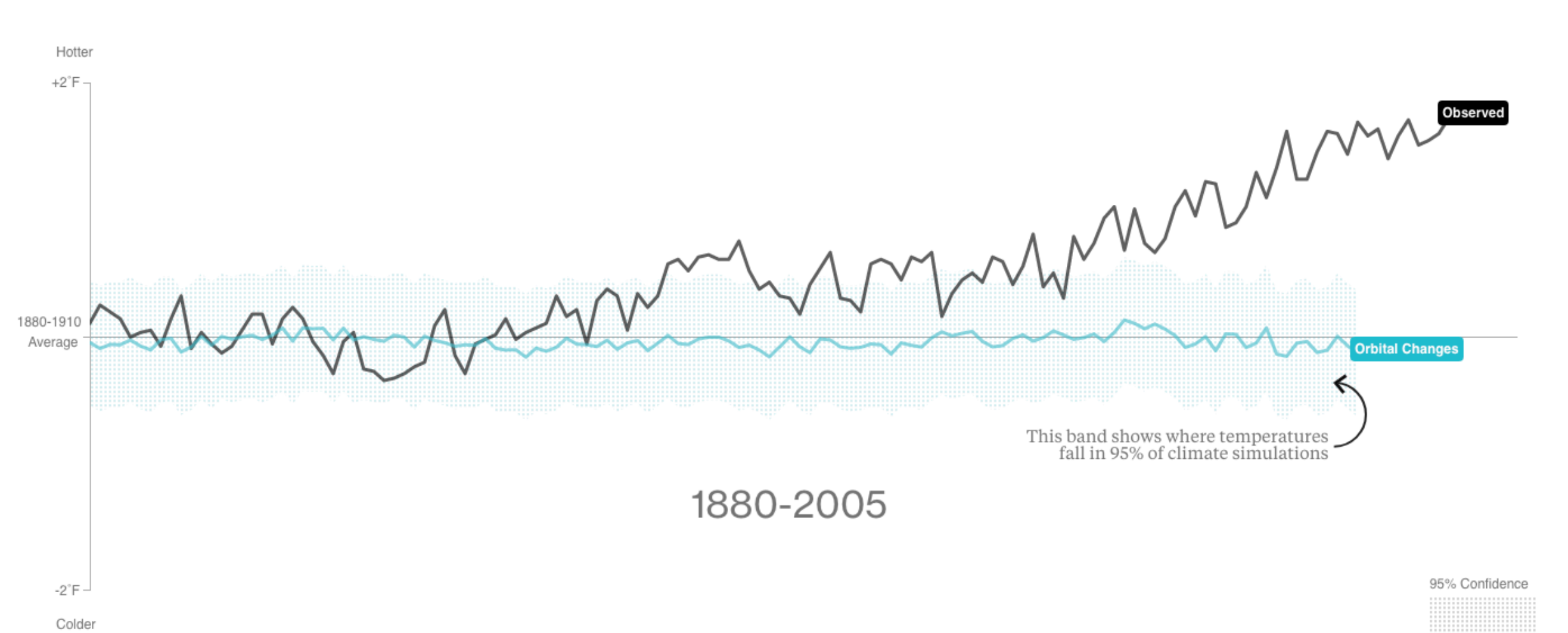
Does it use titles, legends, and highlights well?

Does it use interactivity well?

Is the visualization well designed?

Is It the Earth's Orbit?

The Earth wobbles on its axis, and its tilt and orbit change over many thousands of years, pushing the climate into and out of ice ages. Yet the influence of orbital changes on the planet's temperature over 125 years has been negligible.



What's the Genre?

(Magazine, Annotated Chart, Partitioned Poster, Flow Chart, Comic Strip, Slide Show, Video/Animation)

Is it Author or Reader Driven?

Can you make out a particular structure?

(Martini Glass, Interactive Slideshow, Drill-Down Story)? Why?

Does it have a good Introduction?

What medium is used for the introduction?

Is the story opinionated or neutral?

Does it use titles, legends, and highlights well?

Does it use interactivity well?

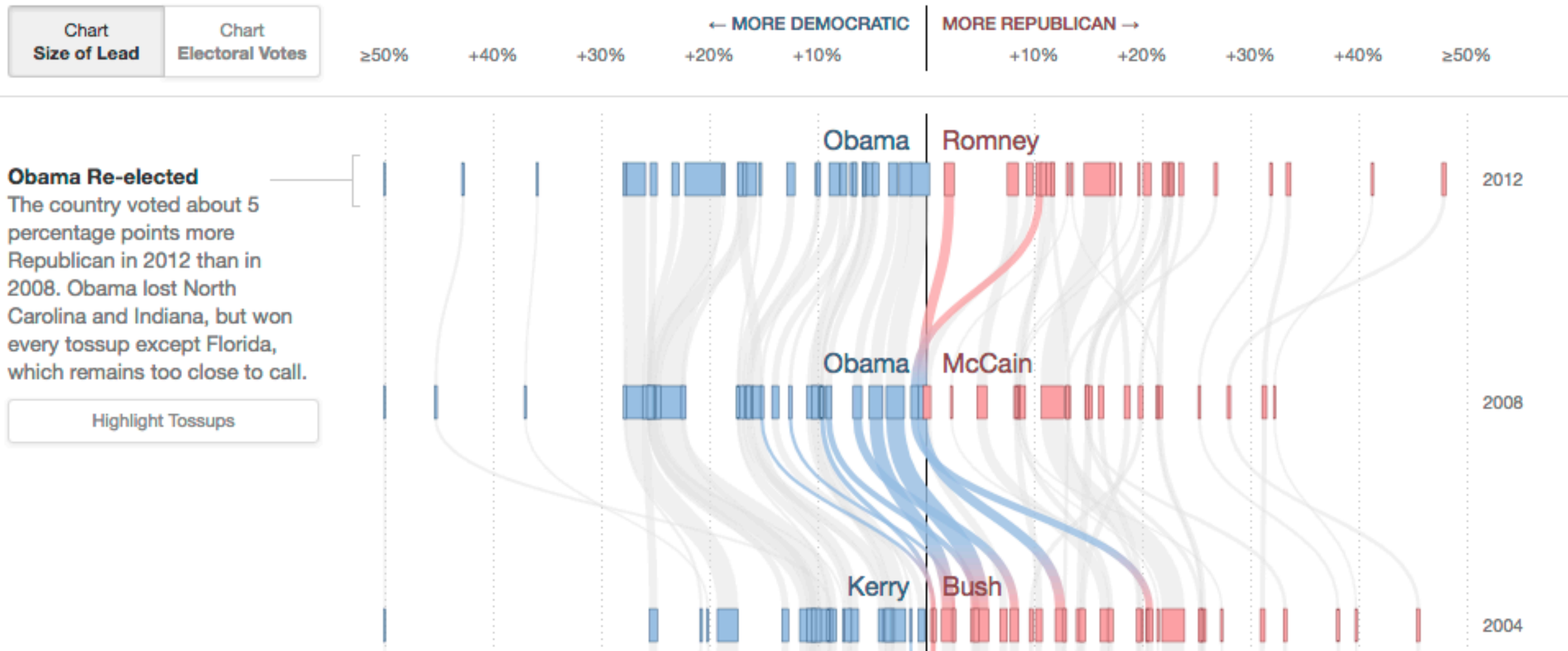
Is the visualization well designed?

Over the Decades, How States Have Shifted

Recent elections have placed a heavy emphasis on “swing states” — Ohio, Florida and the other competitive states. Yet in the past, many more states shifted between the Democratic and Republican parties. A look at how the states stacked up in the 2012 election and how they have shifted over past elections.

Each box represents a state sized by number of electoral votes.

Each curve shows how much it shifted left or right between elections



What’s the Genre?

(Magazine, Annotated Chart, Partitioned Poster, Flow Chart, Comic Strip, Slide Show, Video/Animation)

Is it Author or Reader Driven?

Can you make out a particular structure?

(Martini Glass, Interactive Slideshow, Drill-Down Story)? Why?

Does it have a good Introduction?

What medium is used for the introduction?

Is the story opinionated or neutral?

Does it use titles, legends, and highlights well?

Does it use interactivity well?

Is the visualization well designed?

Please check Slack #announcements for the link to activity